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Idiosyncratic Consumption Risk and the Cross-Section of Asset Returns^{*}

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Résumé / Abstract

Cet article analyse l'importance du risque idiosyncratique de la consommation individuelle pour la variance transversale des rendements moyens des actifs et des obligations. Lorsque l'on n'attribue pas de prix au risque idiosyncratique de la consommation individuelle, le seul facteur d'évaluation dans une économie à plusieurs horizons est le taux de croissance de la consommation agrégée. Nous montrons que la variance transversale de la croissance de la consommation est également un facteur dont le prix est déterminé. Ceci démontre que les consommateurs ne sont pas complètement assurés contre le risque idiosyncratique de la consommation et que les rendements des actifs reflètent leurs efforts à réduire leur exposition à ce risque. Pour la période considérée, nous trouvons que le modèle d'évaluation d'actifs à deux facteurs basés sur la consommation donne de meilleurs résultats que le CAPM. De plus, la performance empirique du modèle se compare favorablement avec celle du modèle à trois facteurs de Fama-French. Par ailleurs, en présence du facteur de marché et des facteurs taille et ratio valeur comptable/cours, les deux facteurs basés sur la consommation (2000), ces résultats indiquent que l'évaluation d'actifs à partir de la consommation sert à expliquer l'intégralité des rendements d'actifs.

This paper investigates the importance of idiosyncratic consumption risk for the cross-sectional variation in average returns on stocks and bonds. If idiosyncratic consumption risk is not priced, the only pricing factor in a multiperiod economy is the rate of aggregate consumption growth. We offer evidence that the cross-sectional variance of consumption growth is also a priced factor. This demonstrates that consumers are not fully insured against idiosyncratic consumption risk, and that asset returns reflect their attempts to reduce their exposure to this risk. We find that over the sample period the resulting two-factor consumption-based asset pricing model significantly outperforms the CAPM. The model's empirical performance also compares favorably with that of the Fama-French three-factor model. Moreover, in the presence of the market factor and the size and book-to-market factors, the two consumption based factors retain explanatory power. Together with the results of Lettau and Ludvigson (2000), these findings indicate that consumption-based asset pricing is relevant for explaining the cross-section of asset returns.

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Mots clés : évaluation d'actifs transversale, modèle basé sur la consommation, risque de consommation idiosyncratique, marchés incomplets, erreur de mesure

Keywords: cross-sectional asset pricing; consumption-based model; idiosyncratic consumption risk; incomplete markets; measurement error

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1 Introduction

If agents manage to perfectly insure themselves against idiosyncratic consumption risk, the only relevant pricing factor in a standard multiperiod asset pricing model without frictions is the growth rate of aggregate consumption. However, the workhorse representative-agent consumption-based asset pricing model (CCAPM) that reflects this allocation is not able to match important aspects of the distribution of historical asset returns, such as the risk premium on the market portfolio. Its performance in a cross-sectional context is weak and has certainly not been sufficiently satisfactory to threaten alternative cross-sectional models such as the Capital Asset Pricing Model (CAPM).¹

However, if agents cannot perfectly insure themselves against idiosyncratic consumption risk,² factors other than aggregate consumption growth become relevant to price assets. Under this assumption, all higher moments of the cross-sectional distribution of consumption growth are relevant pricing factors. Researchers have long realized that changes in these moments may be of critical importance to explain changes in asset prices (see Mehra and Prescott (1985)). Building on this insight, a number of studies have investigated the importance of market incompleteness for the equity premium puzzle and the risk-free rate puzzle (see Telmer (1993), Constantinides and Duffie (1996), Heaton and Lucas (1996), Jacobs (1999), Vissing-Jorgensen (2000), Cogley (1999), Brav, Constantinides and Geczy (1999) and Balduzzi and Yao (2000)). These studies provide mixed evidence on market incompleteness and the literature has not yet fully matured, but it is a safe conclusion that models with uninsurable idiosyncratic consumption risk and potentially limited market participation stand a better chance to explain the data than standard representative-agent models.

This paper further investigates the importance of uninsurable idiosyncratic risk by examining its importance for the cross-section of asset returns. In principle, one can investigate the set of intertemporal restrictions associated with the cross-section of returns using a number of alternative procedures. For instance, one can specify a utility function and use a distributional assumption to obtain a pricing kernel that is a well-defined nonlinear parametric transformation of consumption-based pricing factors. Constantinides and Duffie (1996) use such a setup with constant relative risk aversion and a lognormality assumption on idiosyncratic income shocks. They obtain two consumption-based pricing factors, rep-

¹A recent paper by Lettau and Ludvigson (2000) demonstrates that consumption-based models can challenge the CAPM along certain dimensions. This research is discussed below.

²At this point, it is important to elaborate on the terminology used in this paper in order to avoid confusion. In the literature on the CAPM, standard terminology splits up the risk of an individual asset into market risk and idiosyncratic risk. In this paper the focus is on idiosyncratic risk for an individual consumer. It is standard in the incomplete markets literature to refer to this risk as "idiosyncratic income risk" or "idiosyncratic risk". In this paper we do not investigate a full general equilibrium model but focus exclusively on equilibrium intertemporal consumption allocations. Therefore we refer to this idiosyncratic risk as "idiosyncratic risk". This terminology is slightly unsatisfactory but preferable to the use of "idiosyncratic risk", which could be confused with the terminology used in the context of the CAPM.

resenting the rate of consumption growth and the cross-sectional variance of the logarithm of consumption growth (consumption dispersion). Alternatively, Cogley's (1999) analysis illustrates the importance of additional pricing factors representing higher moments of the cross-sectional distribution of consumption growth. We follow a slightly different approach, designed to keep the econometric analysis relatively simple and to allow us to conduct a search over different specifications. To do this, we investigate a variety of pricing kernels that are linear in consumption growth and consumption dispersion.

We investigate the empirical performance of these pricing kernels using household consumption data from the Consumer Expenditure Survey (CEX). We examine the performance of the pricing kernels using four different datasets. The first two datasets use data on nondurables and services consumption. The difference between the two samples is that the first dataset is based on all households that fulfill certain selection criteria, whereas the second dataset only contains households that hold assets. The difference between the third and the fourth dataset is also based on whether the household holds assets, but both these datasets use data on total consumption. Moreover, for each of the resulting four datasets, we construct the consumption-based pricing factors in different ways. First, we compute average consumption growth and consumption dispersion by using data on individual household consumption. However, we know that the presence of measurement error is a serious problem when using household consumption data. To deal with this problem, we reconstruct the consumption-based factors using data on the consumption of a synthetic cohort of individuals, rather than a single individual.

We find that regardless of the dataset, consumption dispersion is a priced factor, indicating the relevance of uninsurable consumption risk for asset returns. The sign of the priced consumption dispersion factor depends on the dataset. This is of interest because for idiosyncratic consumption risk to help resolve the equity premium puzzle, it has to be the case that consumption dispersion is larger in recessions. Intuitively this leads to an increase in the risk faced by an individual agent, and this leads to a larger risk premium to induce investors to hold risky assets. However, we find that whereas the first consumption-based factor (average consumption growth) always displays the expected positive correlation with returns, we only obtain robust estimates of negative correlation between returns and consumption dispersion when considering data on total consumption, and only when limiting the sample to asset holders.

This finding is not surprising. Other studies also conclude that the distribution of consumption for assetholders is different from that for non-assetholders. Moreover, durable consumption is the most cyclical component of individual consumption. Therefore, the data simply tell us that the less wealthy cut back a lot more than the wealthy on their consumption in recessions and make up for it in expansions. However, because it is relatively harder to cut back on nondurable consumption, they implement this through their expenditures on durable consumption. Finally, it must be noted that these findings are obtained using pricing factors constructed from cohort data. When using individual data, estimates are often insignificant and not very robust. This finding is consistent with the findings of Brav, Constantinides and Geczy (1999) in the context of the equity premium puzzle.

To evaluate the significance of these findings, we investigate their robustness and compare the performance of the pricing factors against a number of alternatives. We find that the two-factor consumption-based model (with consumption growth and consumption dispersion as factors) significantly outperforms the CAPM and the one-factor consumption based model over the sample period under consideration. Moreover, the empirical performance of the two-factor consumption-based model also compares favorably with that of the three-factor model proposed by Fama and French (1993). Finally, we investigate pricing kernels that combine size and book-to-market factors and/or the CAPM factor with the consumptionbased factors. It is shown that even after accounting for these alternative pricing factors, the consumption-based factors are estimated significantly in the pricing equation.

2 Idiosyncratic Consumption Risk and the Cross-Section of Asset Returns

Following the seminal contributions by Lucas (1978) and Breeden (1979), a number of papers have conducted empirical investigations of representative-agent consumption-based asset pricing models. Even though these models have a wide range of empirical implications, a large part of the literature has a rather limited focus. In fact, much of the empirical research on consumption-based models has focused exclusively on the returns on a riskless asset and the market index, leading to the so-called equity premium and riskfree rate puzzles.³ A small number of papers study the performance of the consumption-based model in a crosssectional context. Mankiw and Shapiro (1986), Breeden, Gibbons and Litzenberger (1989) and Cochrane (1996) conclude that the performance of the consumption-based model is unsatisfactory and that the consumption-based model performs no better than the CAPM. However, more recently Lettau and Ludvigson (2000) show that those negative conclusions about the performance of the consumption-based model are due to the fact that those empirical studies investigate an unconditional linear factor model. When investigating a conditional factor model, the model's performance is about as good as that of the three-factor Fama-French model, when using a specific conditioning variable that is suggested by theory. Campbell and Cochrane (2000) provide an explanation for why consumption-based asset pricing models perform better conditionally than unconditionally.

This paper reaffirms that consumption-based asset pricing models are valuable for the study of the cross-section of asset returns. It shows that this is the case even when studying

³Hansen and Singleton (1982,1984), Mehra and Prescott (1985) and Grossman, Melino and Shiller (1985) focus exclusively on a riskless and a risky asset. Other papers such as Hansen and Singleton (1983) and Epstein and Zin (1991) focus on the equity premium puzzle but investigate some other risky assets. However, none of these papers specifically focuses on the cross-section of returns.

unconditional models, as opposed to the conditional models studied by Lettau and Ludvigson (2000). The key to this finding is that one has to move away from the rigid construction of a representative agent economy, which implies the irrelevance of idiosyncratic consumption risk. To appreciate the importance of this modeling approach, it is instructive to review the importance of complete markets and the representative agent assumption for the equity premium and riskfree rate puzzles.⁴ The complete markets assumption is critical for the representative agent model. Individual agents that are faced with a complete markets structure can insure themselves against idiosyncratic consumption risk. As a consequence, the prices of assets in the economy are equivalent to the prices in a closely related representative agent economy.

Whereas the complete markets assumption is a convenient modeling technique, casual observation as well as empirical testing has convinced most researchers that it is not very realistic (see Cochrane (1991), Mace (1991), Hayashi, Altonji and Kotlikoff (1994)). It is therefore not surprising that a growing number of studies investigate to what extent market incompleteness is of interest to explain the empirical rejections of the consumption-based models. A number of these studies investigate this issue by using simulation-based models. Whereas early studies by Telmer (1993) and Heaton and Lucas (1996) do not manage to generate large enough risk premia for most realistic parameterizations of the economy, later studies by Telmer, Storesletten and Yaron (1997) and Constantinides, Donaldson and Mehra (1998) have managed to generate larger risk premia under the assumption that idiosyncratic shocks are fairly persistent. A number of other studies (Jacobs (1999), Vissing-Jorgensen (2000), Cogley (1999), Brav, Constantinides and Geczy (1999) and Balduzzi and Yao (2000)) have analyzed market incompleteness from another perspective, by investigating Euler equations that hold even if markets are incomplete. Sarkissian (1998) analyzes incomplete risk sharing between countries. The test results in these papers are mixed, but a robust conclusion is that risk aversion implied by restrictions from incomplete markets is lower than risk aversion implied by representative agent models. Taken together, the findings in the literature on market incompleteness seem to indicate that accounting for idiosyncratic consumption risk has at least some potential to explain the structure of asset returns.

Because models with incomplete markets have had some success explaining the equity premium and risk-free rate puzzles, it seems therefore natural to investigate if they can

⁴The literature contains other attempts to explain the equity premium puzzle and riskfree rate puzzle. A number of papers have focused on the importance of time aggregation (see Grossman, Melino and Shiller (1987) and Heaton (1993)). Also, an extensive literature has studied the modeling of alternative preferences for the representative agent (see Abel (1990), Campbell and Cochrane (1999), Cochrane and Hansen (1992), Constantinides (1990), Detemple and Zapatero (1990), Epstein and Zin (1991), Ferson and Constantinides (1991), Heaton (1995), and Sundaresan (1989)). These approaches alleviate some of the problems with representative agent models and it is possible that they would also improve the cross-sectional performance of consumption-based models. See Kocherlakota (1996), Campbell, Lo and MacKinlay (1997) and Cochrane (2001) for overviews of this literature.

be used to explain a wider cross-section of asset returns. In cross-sectional asset pricing, the Capital Asset Pricing Model (CAPM) is the dominant paradigm. It is therefore a natural benchmark to evaluate the performance of a consumption-based model with market incompleteness. Ferson (1995) and Cochrane (1996, 2001) show that the traditional form of factor pricing models such as the CAPM can be implemented by using the intertemporal optimality condition

$$E[M_t R_{j,t} | \Omega_{t-1}] = 1 \tag{1}$$

where M_t is the pricing kernel, $R_{j,t}$ is the return on asset j at time t and Ω_{t-1} is the information set available to the econometrician at time t-1. For the CAPM, the pricing kernel M_t is specified as follows

$$M_t = \beta_0 + \beta_1 R_{M,t} \tag{2}$$

where $R_{M,t}$ is the return on the market portfolio at time t. We now outline a framework that allows us to compare the performance of a pricing kernel that accounts for idiosyncratic consumption risk with the performance of the CAPM as evaluated in (1) and (2). The intertemporal optimality condition associated with individual *i*'s investment in asset *j* implies that

$$E[M_{i,t}(cg_{i,t})R_{j,t}|\Omega_{t-1}] = 1$$
(3)

where the pricing kernel $M_{i,t}$ which is indexed by individual *i* depends on consumption growth $cg_{i,t} = c_{i,t}/c_{i,t-1}$ in the context of a consumption-based asset pricing model. Averaging this orthogonality condition for asset *j* over all *N* consumers we get

$$E[(1/N) \sum_{i=1}^{N} M_{i,t}(cg_{i,t})R_{j,t} | \Omega_{t-1}] = 1$$
(4)

The pricing kernel in (4) will also be referred to as $M_t = (1/N) \prod_{i=1}^{N} M_{i,t}(cg_{i,t})$. Evaluating the performance of this kernel in the cross-section can then be accomplished by specifying the underlying structure of the economy. For instance, if individual consumers have time-separable constant relative risk aversion (TS-CRRA), this average intertemporal Euler equation for consumer *i* and asset *j* is

$$E[(1/N) \ e^{-\theta} \overset{N}{\underset{i=1}{\longrightarrow}} (cg_{i,t})^{-\alpha} R_{j,t} | \Omega_{t-1}] = 1$$
(5)

where α is the rate of relative risk aversion and θ is the rate of time preference.

Constantinides and Duffie (1996, henceforth CD) clearly highlight the importance of consumption dispersion under market incompleteness. Using a TS-CRRA specification, they specify an economy that leads to an Euler equation that specifies explicitly how the pricing kernel depends on the moments of the cross-sectional distribution of consumption growth. Specifically, their economy yields the following intertemporal Euler equation

$$E[e^{-\theta}(c_t/c_{t-1})^{-\alpha}\exp(\frac{\alpha(\alpha+1)}{2}y_t^2)R_{j,t}|\Omega_{t-1}] = 1$$
(6)

where c_t is aggregate consumption at time t and y_t^2 can be interpreted as the variance of the cross-sectional distribution of $\log[(c_{i,t}/c_t)/(c_{i,t-1}/c_{t-1})]^5$ Cogley (1999) uses a different approach to show that in general the pricing kernel will depend on all moments of the cross-sectional distribution. When omitting moments higher than the second moment and specializing the analysis to a TS-CRRA utility function, he shows that one obtains an Euler equation similar to (6).

The cross-section of asset returns can be analyzed by using the generalized method of moments to evaluate (5) and (6) directly. However, the disadvantage of this approach is that the resulting econometric problem is highly nonlinear. This may complicate the optimization and the comparison with the benchmark CAPM because of the existence of local optima. We therefore use a different approach inspired by Cochrane (1996). It is clear from Cogley (1999) that with incomplete markets the pricing kernel depends on the cross-sectional moments of consumption growth.⁶ Moreover, because it is difficult to estimate higher moments precisely, it is preferable to limit attention to the first two moments. The precise nature of the relationship between the pricing kernel and these moments depends on the specification of the utility function. We therefore assume that the pricing kernel depends in a simple linear way on the first two cross-sectional moments of consumption growth⁷

$$M_t = \beta_0 + \beta_1 m c g_t + \beta_2 v c g_t \tag{7}$$

where $mcg_t = (1/N) \mathop{\mathsf{P}}_{i=1}^N (cg_{i,t})$ and $vcg_t = (1/N) \mathop{\mathsf{P}}_{i=1}^N (cg_{i,t} - mcg_t)^2$. Implicitly of course this linear kernel corresponds to some utility function. If this utility function is a poor approximation of reality, this will affect the performance of the pricing kernel negatively.⁸

⁵Balduzzi and Yao (2000) use a different setup which leads to a different Euler equation. In their economy the second factor is not the cross-sectional variance of log consumption growth, but the difference of the variance in cross-sectional consumption. They also use this kernel to study the cross-section of asset returns.

⁶It must be noted that market incompleteness is not a necessary condition for the higher moments of consumption growth to enter the pricing kernel. For example, investor heterogeneity can have similar effects (Dumas (1989)). Basak and Cuoco (1989) explicitly characterize the cross-sectional distribution of consumption in a model with market incompleteness and investor heterogeneity.

⁷Heaton and Lucas (2000) also investigate linear pricing kernels with measures of idiosyncratic income risk as pricing factors. They find that the existence of entrepreneurial income risk has a significant influence on asset returns.

⁸Notice however that the linear kernel can be seen as a Taylor series approximation to any utility function as long as one does not impose restrictions emanating from an underlying utility function on the coefficients in (7).

We also compare the performance of the consumption-based factors to a benchmark other than the CAPM. A logical choice is to make a comparison with the size and book-to-market factors proposed by Fama and French (1992, 1993). We use the kernel for the Fama-French three factor model

$$M_t = \beta_0 + \beta_1 R_{M,t} + \beta_2 SMB_t + \beta_3 HML_t \tag{8}$$

where SMB_t is the size factor and HML_t is the book-to-market factor. To evaluate the relative performance of the consumption-based factors compared to the Fama-French factors, we investigate a number of kernels where we interact the consumption-based factors with the size and/or book-to-market and/or market factors. These kernels are described in more detail in the tables.

3 Data Description

This section discusses three different issues related to data construction. The empirical procedure is implemented as follows. First, consumption data are used to construct pricing factors that estimate the first and the second moments of the cross-sectional distribution of consumption growth. The approach used to construct the consumption data is described in Section 3.2. In a second stage, these pricing factors are taken as given in an econometric investigation of the intertemporal relation (1) for a wide cross-section of asset returns. This cross-section of asset returns is described in Section 3.1. It must be noted at this point that the uncertainty involved in constructing the pricing factors is neglected in this econometric analysis. A final critical issue related to data construction is the construction of synthetic cohorts described in Section 3.3. The motivation for using synthetic cohorts is the well-documented existence of substantial measurement error in household consumption data. Finally, Section 3.4 discusses at length the statistical properties of the four different samples used in the analysis and the factors used in the pricing equation.

3.1 Asset Return Data

We use a set of test portfolios that includes the twenty-five size and book-to-market portfolios of Fama and French (1993), a long term government bond, a long term corporate bond, and the 3-month Treasury bill rate. The data are quarterly, and they are constructed from the corresponding monthly data, ranging from April 1984 to December 1995. The Fama-French portfolios are now widely used. They are value-weighted portfolios of stocks listed on the NYSE, AMEX, and NASDAQ. These portfolios are sorted on firm size and book-to-market equity and exhibit strong cross-sectional dispersion in average returns. (For more details on the portfolios, see Fama and French (1993)). For the bond returns, we use the total return on Treasury bonds (the CRSP variable GBTRET), the total return on long term corporate bonds (the CRSP variable CBTRET), and the three-month T-bill rate. For the market portfolio, we use the CRSP value-weighted portfolio of stocks listed on NYSE, AMEX, and NASDAQ that Fama and French use to proxy for the market portfolio.⁹ Also included in our empirical tests are the size (SMB) and book-to-market (HML) factors of Fama and French. All the variables are in real terms.

Descriptive statistics for the test portfolios are given in Table I. An important observation is that for the stock portfolios, which are sorted according to size and book-to-market, the pattern of average returns is very different from the one documented in Fama and French (1993). This difference is due to the different sample period. Most importantly, for the sample under consideration in this paper, Table I confirms the observation of Cochrane (2001, p. 438) that the size effect has disappeared in the eighties.

3.2 Consumption Data

To construct the pricing factors, we use data on household consumption from the Consumer Expenditure Survey (CEX). The CEX data have been used by a number of researchers to analyze the importance of idiosyncratic consumption risk for the equity premium puzzle (e.g. see Brav, Constantinides and Geczy (1999), Vissing-Jorgensen (2000), Cogley (1999) and Balduzzi and Yao (2000)). Balduzzi and Yao (2000) also present an analysis of cross-sectional pricing using their (different) pricing kernel. The advantage of the CEX is that it provides a measure of total consumption, unlike other datasets such as the Panel Study of Income Dynamics. The CEX is not a genuine panel dataset, but a series of cross-sections with a limited time dimension. However, in the context of the exercise proposed in this paper, this is not necessarily a very serious problem, because at each time we simply use every available cross-section to construct cross-sectional moments.

We construct the pricing factors using two measures of household consumption. The first measure corresponds to nondurable consumption plus services. The second measure corresponds to total consumption, including durable consumption. The use of data on durable consumption is fairly common in the consumption literature, and its importance is well recognized because durable consumption has different stochastic properties from nondurable consumption (e.g. see Christiano, Eichenbaum and Marshall (1991), Darby (1975), Eichenbaum and Hansen (1990), Mankiw (1985), Ogaki and Reinhart (1998), Sargent (1978) and Startz (1989)). However, the modeling of durable consumption in this paper is nonstandard, largely because of data constraints. In the time-series literature on durable consumption, the starting point is a time series of the stock of durable goods. Consumption of durable

⁹We follow a long tradition in the finance literature by measuring $R_{M,t}$ using the return on publicly listed stocks. A large number of studies have debated whether to include the return on human capital in this construction (see Mayers (1972), Roll (1977), Fama and Schwert (1977), Campbell (1996), Jagannathan and Wang (1996) and Lettau and Ludvigson (2000)). We do not analyze this issue, because our primary motivation for studying the CAPM here is to find an appropriate benchmark for the performance of our consumption-based model, and not the appropriate specification of the market return.

goods is then usually modeled as a distributed lag in this stock variable. Because studies based on household data are based on reports on expenditures instead of a stock of durable goods, we proceed in a different way. Hayashi (1985) models durable consumption using household data by specifying a distributed lag in expenditure on durable goods.¹⁰ In this paper, we model consumption of total expenditures, implicitly treating nondurable and durable consumption as perfect substitutes. This approach is motivated by the need to offer alternatives to the CAPM that have a small number of factors. By modeling durable and nondurable consumption separately, one would introduce separate factors for each consumption category. By modeling consumption as a distributed lag of past expenditures, lagged durable consumption growth would show up as an extra factor.¹¹

Even though participants in the CEX are interviewed on a quarterly basis, one can in principle construct consumption data for different frequencies. After each quarter, participants are asked detailed questions about their consumption patterns in the past three months. It is possible to construct monthly consumption data from these interviews. However, the resulting time series is fairly constant over a three-month period and then jumps to another level (see also Vissing-Jorgensen (2000) on this issue). Therefore, we follow most of the available literature that uses the CEX and construct quarterly data (see Brav, Constantinides and Geczy (1999), Vissing-Jorgensen (2000) and Cogley (1999)). The CEX data are available from 1984 to 1995. Because we use data on consumption growth, the first available quarter is therefore the second quarter of 1984. Also, because of a data matching problem, we cannot use data on the first quarter of 1986. Moreover, several indicators revealed low data quality for the last quarter available (the fourth quarter of 1995). We therefore exclude this quarter. This leaves us with 45 quarterly observations.

Another issue that deserves discussion is family composition. The CEX reports consumption for the household unit. This complicates the analysis, because as a result one of the factors driving cross-sectional and time-series differences in consumption is changes and differences in family size. There are several ways to correct for this when estimating intertemporal optimality conditions in the presence of idiosyncratic consumption risk. First, one can include a function of family size in the definition of consumption in period t. This is useful when directly analyzing the Euler equation (5) (see Jacobs (1999)). An second alternative is to simply divide household consumption by the number of members of the household. Whereas this is of course done when using aggregate per capita consumption

¹⁰The use of expenditure data is problematic to the extent that large expenditures are made at one point in time on durable goods that yield consumption services at some other point in time. It must be noted in this respect that to the extent that consumers purchase durable goods on credit, the match between expenditure and consumption is probably rather good.

¹¹It is clear that because of data constraints the modeling of durable goods consumption is subject to different problems than the ones we encounter when using time-series data. If as a result of this the link between the resulting pricing factors in (7) and the consumer's utility function is unconvincing, one can also interpret the factors as attempting to capture business cycles in expenditures by consumers.

data, the issue is less straightforward when using household data because the data reveal that household consumption is a complicated nonlinear function of household size. A third alternative is to correct for family size using a given scale which is used in the literature or estimated from the data. The first technique is not applicable in the context of this paper, because we do not analyze the intertemporal optimality conditions directly. We first construct the factors and then use those factors in a regression framework. We attempted to correct for household size using the second and third alternatives. Because this does not make a difference, we present results using household consumption as the unit of observation.

A final robustness issue is the presence of seasonalities. It is well known that seasonalities are present in consumption data and that they are important for asset pricing (see Miron (1986) and Ferson and Harvey (1992)). When inspecting the raw CEX household consumption data, seasonalities seem to be even more pronounced than for quarterly NIPA data. The most obvious manifestation of this finding is the well known dent in consumption in the first quarter. Reported results do not adjust for seasonality, in accordance with other papers that use the CEX (see Attanasio and Weber (1995), Brav, Constantinides and Geczy (1999), Vissing-Jorgensen (2000), Cogley (1999) and Balduzzi and Yao (2000)). We performed a robustness exercise by controlling for seasonality using the census X11 method as implemented in EVIEWS. Even though the resulting seasonal adjustment factors are nonnegligible (as is the case for NIPA data), this does not affect test results.

In the expanding literature that investigates the equity premium puzzle using disaggregate data, one important conclusion is that asset market participation is of great importance. It seems that the consumption patterns of households that hold assets are more consistent with economic theory. One of the strengths of the CEX is that it contains a wealth of information on asset holdings. We therefore conduct our analysis for a sample that contains all households, but also for a sample that only contains asset holders. Given the wealth of asset information in the CEX, several selection criteria can be used and existing studies have constructed widely different samples of assetholders. For example, the CEX reports data on holdings of checking and savings accounts, bonds and stocks, and participation in private and public pension plans. Moreover, the CEX reports data on the income received from a certain asset (a flow variable) as well as the holdings of the same asset (a stock variable). Also, in the CEX all these questions are asked in reference to two points in time, the first and the last (fifth) quarter that the households are in the sample. To determine which households are assetholders, we use the answer referring to the first quarter.

Ideally we would like to construct a sample of individuals who hold any type of asset and also a sample of individuals who hold stocks. Unfortunately, this is not possible because the CEX does not ask a direct question on whether an individual holds stocks either directly or indirectly through a pension plan. We therefore proceed to construct a sample of households who are very likely to hold stocks. It consists of households that report the existence of at least one of the following: (i) holdings of stocks or bonds, (ii) dividend income, and/or (iii) contributions to an IRA. It is clear that this is an imperfect measure of stock ownership. However, in our opinion it is the best one can do with the CEX.

A final issue regarding the construction of this sample of assetholders is that we only construct a sample of households who report positive holdings of assets. Interestingly, several studies (Mankiw and Zeldes (1991), Jacobs (1999), Brav, Constantinides and Geczy (1999), Vissing-Jorgensen (2000)) have constructed additional samples containing only households who report holdings above certain positive thresholds (e.g. \$1,000, \$5,000 etc.). We do not attempt to do this because of two reasons. First, unlike other papers we construct a sample of assetholders using different questions. Therefore, imposing thresholds is less straightforward. Second, our construction of synthetic cohorts described in the next section is only meaningful if the sample size is large enough. By eliminating more and more households due to increasingly stringent asset holding criteria, this exercise becomes problematic.

3.3 Dealing with Measurement Error: Constructing Synthetic Cohorts

We start out by constructing pricing factors using the cross-section of individual consumption growth at every time t. This gives us time series of factors consisting of 45 observations. Subsequently, we use these pricing factors in a cross-sectional pricing relationship. The problem with this approach is the existence of measurement error in household consumption data, which is well documented (e.g., see Altonji (1986), Altonji and Siow (1987), and Zeldes (1989)). Several studies that use household consumption data to analyze asset pricing relationships try to mitigate the influence of measurement error. For example, Vissing-Jorgensen (2000) uses log-linearized Euler equations because it is well-known that measurement error can be more effectively dealt with in a linear framework. Mankiw and Zeldes (1991) and Balduzzi and Yao (2000) construct time series of average household consumption using household data. This minimizes the impact of measurement error under plausible assumptions.

One can argue that in our approach the effects of measurement error are less serious because we do not analyze the nonlinear Euler equations. However, the potential problem with measurement error still arises in the construction of the consumption-based pricing factors. To deal with this problem, we adopt the synthetic cohorts approach which is popular in the economics literature. This approach was previously used by (among others) Browning, Deaton and Irish (1985) and for the CEX data by Attanasio and Weber (1995). It basically involves the construction of a representative consumer for a typical group which can be defined by observable characteristics such as age. It is clear that for most plausible parameterizations of measurement error this construction will mitigate its effects, without eliminating them. It must also be noted that the motivation for this technique is of course very similar to the motivation for testing the CAPM using portfolios instead of individual assets, as originally implemented by Black, Jensen and Scholes (1972) and Fama and MacBeth (1973).

Unfortunately, the choice of grouping method for the construction of synthetic cohorts is not obvious. On the one hand, one does not want the groups to be too small, because in that case the effects of measurement error are not likely to disappear. On the other hand, by making the groups too large, it is clear that one constructs away the potential impact of idiosyncratic consumption risk. It is not obvious that there is a realistic optimal solution to this problem. The optimal choice depends on the size and the type of the measurement error, and by definition we do not know a lot about this. We choose to construct synthetic cohorts based on two very simple grouping variables, namely the age and the education of the household head. To understand the problems implied by this choice, note that for all specifications we work with two samples, one with all households and another with assetholders only. It is clear that the choice to hold assets or not critically depends on age and education. Therefore, the composition and size of a given cohort will be different in both samples, and this could influence test results. To minimize these (potential) problems, we impose a constraint on the cohort construction: we only include individuals older than 24 and younger than 64 in the sample to increase the probability of having a sufficient number of observations in each cohort.

We then proceed to construct factors in the following two ways. The first set of factors is based on age only: a cohort consists of all households with a household head of a certain age. We are therefore constructing the pricing factors in each quarter using 39 observations (cohorts). A second construction uses age as well as education as a sorting variable. In the CEX, there are seven educational categories. We use this educational information to create a sample of consumers who have at least completed a college education, and another sample of consumers who have not. This construction gives us a maximum of 78 (39×2) cohorts in each time period to construct the pricing factors. However, in practice this number is sometimes lower because we do not have observations on certain cohorts.

The final issue regarding cohort construction is what we choose to aggregate on within the cohort. Whereas the object of interest is consumption growth, one can also compute consumption growth after aggregating on the level of consumption. For certain types of measurement error, this may actually be preferable. We therefore decide to report results using both methods. We now turn to a complete description of the construction of these factors, using the different methods. We refer to the construction of factors using individual data using a subscript 1, that is

$$mcg_{1,t} = (1/N) \overset{\aleph}{\underset{i=1}{\longrightarrow}} (cg_{i,t}) \qquad vcg_{1,t} = (1/N) \overset{\aleph}{\underset{i=1}{\longrightarrow}} (cg_{i,t} - mcg_{1,t})^2$$

where $cg_{i,t} = (c_{i,t}/c_{i,t-1})$ and $c_{i,t}$ is the consumption of individual *i* at time *t*.

Now consider averaging over consumption growth to obtain the consumption growth of a representative cohort j, $cohcg_{2,j,t} = (1/N_{j,t}) \sum_{i=1}^{N_{j,t}} (cg_{i,t})$ where $N_{j,t}$ is the number of

observations on this cohort at time t. With H the number of cohorts, the factors based on this construction can then be computed as

$$mcg_{2,t} = (1/H) \overset{\not{H}}{\underset{j=1}{\longrightarrow}} (cohcg_{2,j,t})$$
 $vcg_{2,t} = (1/H) \overset{\not{H}}{\underset{j=1}{\longrightarrow}} (cohcg_{2,j,t} - mcg_{2,t})^2$

Alternatively, consider the consumption of a representative cohort k at time t, which is given by $cohc_{k,t} = (1/N_{k,t}) \Pr_{i=1}^{N_{k,t}}(c_{i,t})$. We then define $cohcg_{3,k,t} = (cohc_{k,t}/cohc_{k,t-1})$ and the factors

$$mcg_{3,t} = (1/H) \overset{\mathsf{X}}{\underset{k=1}{\overset{k=1}{\longrightarrow}}} (cohcg_{3,k,t}) \qquad vcg_{3,t} = (1/H) \overset{\mathsf{X}}{\underset{k=1}{\overset{k=1}{\longrightarrow}}} (cohcg_{3,k,t} - mcg_{3,t})^2$$

Summarizing, factors with a 1 subscript denote factors obtained using individual data. Factors with a 2 subscript denote cohort-based factors, where averaging is done on consumption growth. Factors with a 3 subscript denote cohort-based factors, where averaging is done on the consumption level.

3.4 Descriptive Statistics for Consumption Growth and Pricing

Factors

Descriptive statistics for the consumption data and the consumption-based factors are given in Tables II through IV. Table II provides descriptive statistics for the individual consumption data. Table III provides summary statistics on cohort consumption growth. Table IV summarizes the statistical properties of the pricing factors.

Table II presents descriptive statistics on individual consumption growth. Panel A lists the first four moments, the sample size and the minimum and maximum consumption growth for each of the four samples under investigation.¹² The distribution of consumption growth does not conform to the normal distribution, with the statistics indicating positive skewness and excess kurtosis. This can also be seen from comparing the different panels in Figure 1.¹³

¹²Consumption of nondurables and services is constructed as the sum of expenditures on food, alcoholic beverages, tobacco, gas, utilities, apparel, public transportation, household operations and personal care. Total consumption is obtained by netting out pension and insurance contributions from a question on total expenditures. A detailed list of the classification codes used in the construction of the consumption series is available from the authors.

¹³The deviations from normality have to be interpreted with caution. Most importantly, the distribution under study is the distribution of consumption growth, which is bounded below by zero. It can therefore be argued that one should use the distribution of the logarithm of consumption growth to construct factors (for instance inspired by the CD pricing kernel (6)). Because this distribution is not bounded from below, deviations from normality are less pronounced. We report results based on consumption growth, because

When comparing mean consumption growth in Panel A with NIPA numbers (not reported), it is clear that there are important differences. Whereas the growth rates for total consumption are much higher than those for nondurables and services consumption, both growth rates are far in excess of NIPA numbers. The key to this finding is of course that NIPA growth rates are obtained by aggregating on consumption levels, and not on consumption growth as in Panel A. To verify the accuracy of the CEX data, we aggregated on consumption levels in each quarter and used these numbers to compute aggregate growth rates. While there are some interesting differences between the NIPA and the numbers constructed from the CEX, the average growth rate over the whole sample is very similar.¹⁴

A central issue in this paper is the difference between the consumption growth of assetholders and non-assetholders. However, in Panel A, the distribution of the consumption growth for assetholders does not seem to differ very much from the distribution of consumption growth based on all consumers. When comparing row 1 with row 2 and row 3 with row 4, the moments are almost identical for each pairwise comparison. When doing these comparisons, note that the percentage of assetholders is approximately 28%, which is comparable to the number in Mankiw and Zeldes (1991) but lower than the number in Cogley (1999).

Panels C and D repeat the analysis in Panels A and B, but descriptive statistics are computed on a quarter by quarter basis. To conserve space, we only report on four (randomly selected) quarters and we only present data on total consumption.¹⁵ The motivation for presenting these statistics is that they are of more significant interest than the ones in panels A and B. We construct factors on a quarter-by-quarter basis, and therefore some of the deviations from normality evident in panels A and B are caused by aggregate fluctuations

¹⁴Another interesting observation in table II is that the level of nondurable and services consumption in Table II is low compared to NIPA data (not reported). The problem lies in the construction of services from the available data on household consumption, which is not straightforward (see also Vissing-Jorgensen (2001) on this issue). As a result, the data on nondurables and services used in this paper and in other studies that use the CEX do not contain important consumption categories (see Attanasio and Weber (1995), Brav, Constantinides and Geczy (1999) and Vissing-Jorgensen (2001)). This provides another motivation to include an analysis of total consumption as well as nondurable and services consumption. A related observation is that in many areas the distinction between durable and nondurable consumption is tenuous. For instance, an important component of (the narrowly defined) nondurables and services consumption in this paper is clothing. See also Hayashi (1985) and Mankiw, Rotemberg and Summers (1985) on this issue.

¹⁵Tables containing descriptive statistics for all quarters can be obtained from the authors on request.

using factors based on its logarithm requires more extensive reporting in the case of the cohort-based factors discussed in section 3.3. In particular, to construct cohorts, one can first take logarithms and then construct cohorts or first construct cohorts and then take logarithms. Reporting on the various permutations requires a large increase in the number of empirical results. As a robustness exercise, we repeated the empirical tests using the logarithm of consumption growth and the results are very similar. The reason is that the first two moments of the logarithm of consumption growth are very highly correlated with those of the level of consumption growth summarized in Tables II and III.

that do not show up in the quarter-by-quarter statistics.

Finally, what does Table II tell us about measurement error? It is clear that the presence of measurement error in these data has to be taken into account. The real question is whether the presence of measurement error invalidates the use of this type of data. Inspection of Panel A indicates that a few households consume 20 times as much or ten times less in a given quarter compared to the previous quarter. In fact, row three indicates that in one instance, a household only consumes 2.5% of its previous quarter's consumption. Surely, these are aberrations caused by measurement error or perhaps a misinterpretation of the questionnaire. However, in our view these outliers are not necessarily a critical problem. First, inspection of Panel C gives an indication of minima and maxima in a given quarter. Apparently, tenfold increases or decreases in consumption in a given quarter are exceptional. Furthermore, inspection of Figure 1 indicates exactly how uncommon these outliers are. There are very few cases for which consumption increases more than five-fold. Inspection of Figure 1 also confirms that the distribution of total consumption is different from that of nondurable and services consumption. The right tail of the distribution is more pronounced for total consumption.

Table III presents the same descriptive statistics as Table II, but for cohort consumption. Because cohort consumption growth is constructed in several different ways, the table contains a large number of panels. Panels A, B and C contain information on consumption growth and the level of consumption for cohorts constructed on the basis of age. Panels D, E and F contain information for cohorts constructed on the basis of age and education. Panels A and D list descriptive statistics for cohorts constructed by averaging over individual consumption growth. Panels B and E list descriptive statistics for cohorts constructed by averaging over individual consumption. Panels C and F list information on the level of consumption.

The most important observation from Table III is the difference with the statistics presented in Table II. As expected, the distribution of cohort consumption growth is much more adequately described by a normal distribution compared to the distribution of individual consumption growth. While it is tempting to attribute these differences (especially the lower variance) to the elimination of measurement error, it is also possible that by constructing the cohorts, we have eliminated some genuine variability in consumption which is the result of unanticipated shocks that were not fully insured. A comparison between panels A and B on the one hand and panels D and E on the other hand is also instructive. First, note that the mean consumption growth rates in panels A and D are much larger than the corresponding ones in panels B and E. The growth rates in panels B and E, which use cohorts obtained by averaging over individual consumption levels, are much more similar to the growth rates we obtain using aggregate consumption data such as the NIPA. Again, whereas it is perhaps tempting to conclude that the cohort construction used in panels B and E is therefore superior, one can also interpret this as an indication of the deficiencies of cohort data and aggregate data. In the absence of knowledge of the structure of measurement error in the household data, it is impossible to tell which construction is preferable.¹⁶ Finally, the last three columns of each panel in Table III contain information on cohort construction. It can be seen that the construction of the cohorts is not straightforward. For most samples, there will be at least one cohort that contains very few observations. In fact, when using the age-and-education cohorts, the minimum size of a cohort is 1 for all samples. On the positive side, the average cohort size is fairly large in all cases. Also, as expected, the average cohort size is much larger for the sample consisting of all consumers as compared to the sample consisting of assetholders only.

To address the problem that some cohorts contain very few observations, we investigate the robustness of our results using an alternative construction. Remember that $N_{k,t}$ denotes the number of households in cohort k at time t and N_t the total number of households at time t. Define $w_{k,t} = N_{k,t}/N_t$. We then define the alternative factors as

$$mcg_{2A,t} = \bigvee_{j=1}^{\mathcal{H}} w_{j,t}(cohcg_{2,j,t}) \qquad vcg_{2A,t} = \bigvee_{j=1}^{\mathcal{H}} w_{j,t}(cohcg_{2,j,t} - mcg_{2A,t})^2$$

where as before $cohcg_{2,j,t} = (1/N_{k,t}) \Pr_{i=1}^{N_{k,t}} (cg_{i,t})$ and H is the number of cohorts. Also

$$mcg_{3A,t} = \bigvee_{k=1}^{\mathcal{H}} w_{k,t}(cohcg_{3,k,t}) \qquad vcg_{3A,t} = \bigvee_{k=1}^{\mathcal{H}} w_{k,t}(cohcg_{3,k,t} - mcg_{3A,t})^2$$

where $cohcg_{3,k,t} = (cohc_{k,t}/cohc_{k,t-1})$ and $cohc_{k,t} = (1/N_{k,t}) \sum_{i=1}^{N_{k,t}} (c_{i,t})$. In words, these alternative factors use the same cohort information but weigh the results according to the number of households in each cohort. When we repeat the analysis with these alternative factors, our conclusions are not affected. We therefore conclude that the small size of a few cohorts is not contaminating the paper's conclusions.

Table IV presents the descriptive statistics for the pricing factors for each of the four samples. Inspection of this table reveals some interesting stylized facts, some of which are of course foreshadowed by the material in Tables II and III. A first interesting set of findings concerns the differences between nondurables and services consumption and total consumption. The cross-sectional variance of total consumption is much higher than that of nondurables and services consumption. This is true regardless of whether one looks at vcg_1 (using data on

¹⁶We also computed descriptive statistics for cohort consumption growth on a quarter-by-quarter basis. As was the case with individual consumption growth in Table II, the key observation is that skewness and excess kurtosis are much lower when computed on a quarter-by-quarter basis. A statistic which deserves some comment is the minimum and maximum consumption growth in a given individual quarter. If the numbers on individual consumption growth in Table II are contaminated by measurement error, it is clear that the cohort construction deals with this problem very effectively. In most quarters consumption growth rates are bounded between 0.7 and 1.5. Very large and very small outliers have all but disappeared. Tables containing descriptive statistics on a quarter-by-quarter basis can be obtained from the authors on request.

individual consumption) or vcg_2 and vcg_3 (different methods of cohort construction). Also, regardless of the measure one uses, the growth rate of total consumption is always much higher than the growth rate of nondurables and services consumption. Another observation concerns the differences between the factors constructed using all households in the sample and the factors constructed using data on assetholders only. Consider the difference between Panel A and Panel B for nondurable and services consumption. Perhaps surprisingly, when using the factors based on individual data, consumption growth for asset holders is not very different from consumption growth for all households combined. However, when considering vcg_2 and vcg_3 the variance is higher for asset holders. When comparing Panels C and D we obtain the same conclusion. At the very least, these findings confirm the importance of the cohort construction and therefore potentially of measurement error. This is of course reinforced by inspecting the differences between descriptive statistics in a given panel. In all cases vcg_2 and vcg_3 are much smaller than vcg_1 . Because the differences between mcg_1 on the one hand and mcg_2 and mcg_3 on the other hand are not as large, it will probably be the case that the adoption of the cohort construction influences the estimation of the sign and magnitude of the second factor much more than that of the first factor.

4 Empirical Findings

4.1 Testing Methods

To evaluate the significance of the cross-sectional dispersion of consumption growth, we use in a first step the generalized method of moments (GMM, Hansen (1982)). This testing method has recently been implemented in various empirical studies of cross-sectional asset pricing. For example, see Cochrane (1996), Jagannathan and Wang (1996), and Heaton and Lucas (2000). Cochrane (2001, chapter 15) demonstrates that the GMM approach works well for linear asset pricing models. We test the unconditional version of the orthogonality conditions

$$E[M_t(\beta)R_{j,t}] = 1 \tag{9}$$

where $R_{j,t}$ is the return on the *j*-th test asset, and $M_t(\beta)$ is the pricing kernel. We provide test results for the kernels discussed in Section 2 and some combinations of the pricing factors discussed there. Specifically, we consider pricing kernels of the form

$$\sum_{k}^{K} b_k f_{k,t} = b' f_t \tag{10}$$

where f is the vector of factors and b is a vector of constant parameters. It is now wellknown that the above linear pricing kernel represents a multifactor model, which can be equivalently expressed in a linear multifactor beta pricing form (e.g., see Ferson (1995) and Cochrane (1996) for details).

One part of our testing strategy uses a standard iterated GMM testing procedure. After an initial round, we go through an iterating procedure where the weighting matrix is set to be the sample covariance matrix of the orthogonality conditions evaluated at the estimate of β obtained in the previous round. This procedure is repeated until the estimates converge. Using the iterated estimates, we then compute Hansen's J test statistic of over-identifying restrictions. Because the iterated GMM estimates are asymptotically statistically efficient, they form a natural starting point to investigate the statistical significance of the pricing factors.¹⁷

While the iterated GMM procedure yields efficient estimates, it implies that different assets in the sample are weighted on the basis of statistical efficiency. The resulting estimates may therefore be hard to interpret from an economic perspective (see Cochrane (1996, 2001)). We check the robustness of our results by also examining first and second stage GMM results. The first stage GMM results are of great interest as a robustness check, because the weighting of the different assets does not depend on statistical precision in this case. In principle one can choose different weighting matrices for these first-stage estimates. We estimate parameter values that minimize the Hansen and Jagannathan (1991, 1997) distance measure of pricing errors.¹⁸ This measure is computed as follows. Let

$$\mu_T = \frac{1}{T} \frac{\mathscr{K}}{t=1} [M_t(\beta)R_t - 1]$$
(11)

where R_t is the vector of returns on the test assets. The weighting matrix for the HJ distance (1997) is

$$W_{HJ} = \frac{1}{T} \bigwedge_{t=1}^{\mathscr{N}} R_t R_t^{\scriptscriptstyle 0}.$$
(12)

The HJ distance is then given by

$$d = \{\mu_T' W_{HJ}^{-1} \mu_T\}^{\frac{1}{2}}.$$
(13)

In other words, different orthogonality restrictions are weighted using data on returns only. The attractiveness of this weighting matrix derives from the fact that the resulting HJ measure can be interpreted as the maximum pricing error among all portfolio payoffs that have a unit second moment. It is also the least-square distance between the given candidate pricing kernel and the nearest point to it in the set of all pricing kernels that price assets correctly.

¹⁷Two-stage GMM and iterated GMM are both asymptotically efficient. Ferson and Foerster (1994) use an extensive Monte Carlo analysis to demonstrate that the iterated procedure is preferable to the two-stage GMM procedure in realistic finite sample settings.

¹⁸These first-stage estimates are also used as the starting point for the iterated GMM procedure.

Moreover, the measure is robust to portfolio formation. See Hansen and Jagannathan (1997) for details.

Finally, to complement the GMM analysis, we also report adjusted R²'s for cross-sectional regressions that use the pricing factors under consideration. Whereas the HJ distances do not weigh different assets according to statistical precision, the weights in (12) can still involve large long and short positions. While it is harder to link the adjusted R²'s from cross-sectional regressions to the intertemporal asset pricing framework underlying (9), they are easier to understand in terms of weighting.

4.2 Test Results

Table V presents the test results obtained using the iterated GMM procedure. The table contains four panels: Panel A contains test results obtained using data on all households, and consumption is defined as nondurables and services consumption. In panel B we repeat the same tests, again with nondurables and services consumption, but now only assetholders are included in the sample. Panels C and D repeat the analysis of panels A and B with consumption defined as total consumption, including durables. In each panel the top half presents results obtained using cohorts formed by grouping households in age cohorts, and the bottom part presents results obtained using individual data and also with pricing factors constructed using individual data and also with pricing factors obtained using individual data. Factors with a 1 subscript denote factors, where averaging is done on consumption. Factors with a 3 subscript denote cohort-based factors, where averaging is done on the consumption ratio.

In each panel in table V, we present results for estimation of (9) using the different kernels for individual data and two sets of cohort data, leading to a total of 13 sets of results for every panel. Each row represents a set of estimation results and the J-statistic associated with the estimation exercise is listed in the last column.

Panel A presents results for nondurables and services consumption, with all households included in the sample. First consider the results associated with the pricing factors based on the individual consumption data in rows 1 and 7. The consumption growth factor is insignificantly estimated. Also, the vcg_1 factor is estimated with a negative sign.¹⁹ Interest-ingly though, whereas the CAPM kernel in row 13 is statistically rejected at the 5% level, this is not the case for the consumption-based kernels in rows 1 and 7.

The use of factors based on cohorts instead of individual data in rows 2, 3, 8 and 9 does not change these conclusions. In all cases the sign of the consumption dispersion is

¹⁹Positive correlation (conditional on the other factors) between the asset returns and the mcg factors shows up with a negative sign, and negative correlation (conditional on the other factors) between the asset returns and the vcg factors shows up with a positive sign.

negative.²⁰ Finally, consider the test results in rows 4, 5, 6, 10, 11 and 12. These results are obtained by combining two consumption-based factors with the market factor. In most cases point estimates and statistical significance for the consumption-based factors are quite similar to the corresponding cases in rows 1, 2, 3, 7, 8 and 9.

Panel B also presents results for nondurables and services consumption, but only households that own assets are included in the sample. The results can be summarized very briefly. When using the individual data to construct the pricing factors in rows 1 and 7, we obtain a negative sign for average consumption growth and a negative sign for the variance of consumption growth. Compared to Panel A, statistical significance is higher. When using synthetic cohorts in rows 2, 3, 8 and 9, in some cases the factor vcg yields a positive sign. Finally, for the specifications where the kernel depends on three factors in rows 4, 5, 6, 10, 11 and 12, the results are not very different from those in Panel A. Summarizing, limiting the sample to assetholders does change the empirical results but test results are not necessarily consistent when constructing the cohorts in different ways.

Panel C presents results obtained using all households, but the consumption measure used is total consumption instead of nondurables and services consumption. Inspection of Tables II through IV indicates that the cross-sectional distribution of the different consumption measures is quite different. However, when using individual consumption data in rows 1 and 7, results are again not encouraging. The factor mcg_1 is estimated with the anticipated negative sign and is statistically significant. Whereas the vcg_1 factor is estimated with a positive sign in some cases, the more relevant observation is that the estimate is statistically insignificant. When using synthetic cohorts in rows 2, 3, 8 and 9, results are different. In most cases we estimate the vcg_2 and vcg_3 factors with a statistically significant positive sign. When the market factor is included as an additional factor, the consumption-based factors are still estimated significantly in most but not all cases. One observation that stands out is that the results obtained using the vcg_3 factor are different from the results obtained using the vcg_2 factor. This observation is similar to the findings in Panel B.

Given the results in Panels B and C, the results in Panel D are perhaps not totally surprising. This panel reports estimates obtained using data on total consumption, but only for households who hold assets. When using individual data in rows 1 and 7, estimates are not statistically significant. However, when constructing synthetic cohorts, the variance factors in rows 2, 3, 8 and 9 all yield statistically significant positive point estimates. Also, when adding the market factor to the two consumption-based factors in rows 5, 6, 11 and 12, empirical results for the consumption-based factors are not dramatically different.

We perform a large number of robustness exercises that are not presented in the tables

²⁰It is unclear how much emphasis should be put on the sign of the consumption dispersion factor. Our primary concern is with the statistical and economic significance of consumption dispersion as a pricing factor, regardless of the sign. The sign on consumption dispersion reflects the evolution of the cross sectional distribution of consumption growth in recessions and expansions. To explain one particular empirical phenomenon, the equity premium puzzle, we need the sign to be positive.

because of space constraints. As mentioned above, we repeat the analysis after deseasonalizing the data using the census X11 method implemented in EVIEWS. Second, we correct the household consumption data for family size in two different ways: by computing per capita data and by correcting for household size using a scale that is estimated from the data. Third, to address the problem that some cohorts contain few observations, we construct cohort pricing factors that are weighed by the size of the cohort. None of these adjustments impact significantly on the results.

Table VI further investigates the robustness of the results obtained in Table V, Panel D, using data on total consumption for asset holders only. We only report these results using one of the datasets to limit the number of tables. It must again be emphasized that the results for the three other datasets are possibly equally interesting from the perspective of pricing the cross-section of assets. We choose to focus on this dataset because the estimated sign of the consumption dispersion factor in Table V, Panel D, is also of interest for the related literature on the equity premium puzzle. Table VI clearly indicates the robustness of the results. Panel A presents the first stage GMM estimates obtained by minimizing the HJ distance measure (13). We obtain positive estimates for the variance factors in all pricing kernels where we use factors based on cohort construction. It must be noted that the point estimates are not as significant as the ones in Table V, but this is to be expected because the first stage GMM estimation is less efficient. The advantage of minimizing the HJ distance is that we can make comparisons of the HJ-distances obtained using the different kernels, because the same weighting matrix is used for different kernels. The performance of the consumption-based pricing factors is clearly impressive. The HJ-distance for the CAPM is 2.41 and serves as a benchmark. The HJ distances obtained when using factors constructed from individual consumption data in rows 1 and 7 are 2.33 in both cases. This is a lower HJ distance than for the CAPM, even though the variance factor is estimated insignificantly. Most interestingly, the HJ distances are much lower when using factors based on cohorts. This is especially the case for the cohorts based on age in rows 2 and 3. When using a pricing kernel with two consumption-based factors and the market factor in rows 5, 6, 11 and 12, the HJ statistic drops even further.²¹ Panel B of Table VI provides two-step GMM estimates. Again, the results confirm those of Table V. The variance factors are estimated significantly positive whenever we use cohorts to construct pricing factors.

Table VII addresses an issue that was omitted from Tables V and VI because of space constraints. In Tables V and VI we always present consumption-based models with two factors. Given that this is an unconditional model and that we know that one-factor consumption-based models do not perform well in an unconditional setting, we therefore implicitly concluded that the extra second factor added explanatory power. Table VII

²¹The large HJ distances are due to the particular cross-section under investigation, not to the inappropriateness of the models. Because we use a challenging cross-section of portfolios sorted by size and book-to-market, it is to be expected that the HJ distance is high. The main focus is on the differences in HJ distance between different factor pricing models.

verifies this conclusion by presenting test results for pricing kernels including only the first consumption-based factor. The results in rows 1, 2, 3, 7, 8 and 9 indicate that the performance of this consumption-based model is very similar to that of the CAPM, judging by the HJ distance measures. We can therefore safely conclude that it is the inclusion of the cross-sectional variance factor that drives the HJ distances down.

Table VIII reports on a more ambitious exercise designed to subject the consumptionbased pricing factors to a potentially more stringent test. Instead of using the CAPM as a benchmark, we compare the performance of the consumption-based factors to the three-factor model proposed by Fama and French (1992,1993), which includes size and book-to-market factors as well as the market portfolio. We report estimated coefficients obtained using the iterated GMM procedure but also the HJ distances for each model obtained in the first The results are very encouraging. First, when combining the consumption-based stage. factors in a kernel with (a subset of) the three factors, the consumption-based factors show up significantly with the expected sign. Second, when adding the consumption based factors to (subsets of) the Fama-French factors the resulting HJ statistic is significantly lower.²² It is perhaps also interesting that the resulting HJ statistics are quite a bit lower than the ones obtained in Table VI for the pricing kernel with two consumption-based factors only. While one has to keep in mind that there is no adjustment for the number of factors when computing the HJ statistic, this finding may not necessarily be surprising given the fact that the size and book-to-market factors are so successful in capturing empirical patterns in stock returns (Fama and French (1996)). In other words, this result is probably as indicative of the explanatory power of the Fama-French factors as of the performance of the consumptionbased factors. This conclusion is reinforced by the results in rows 4, 5, 6, 10, 11 and 12 in Table VII. When adding the Fama-French factors to a single consumption-based factor, the HJ distances are dramatically lower.

Table IX provides additional evidence on the empirical significance of the consumption dispersion factors. It reports adjusted R^2 's obtained using cross-sectional regressions for the CAPM, the Fama-French three-factor model and the one-factor and two-factor consumptionbased models.²³ The adjusted R^2 for the CAPM is extremely low, similar to the results obtained by Jagannathan and Wang (1996) and Lettau and Ludvigson (2000). While the one-factor consumption based models yield slightly higher adjusted R^2 's, the two-factor consumption based models provide a much better fit. It must again be noted that the

²²Several recent papers (e.g. see Lettau and Ludvigson (2000)) insert variables like size and book-to-market in an asset pricing relationship as a specification test, to check if there are residual effects unexplained by the factors. The purpose of our regressions is slightly different, because we do not use firm-specific information but rather factors. The objective of the exercise is rather to verify whether different factors exhibit collinearity, much as in Fama and French (1993).

 $^{^{23}}$ Kan and Zhang (1999) document some problems associated with two-pass tests of asset pricing models such as the cross-sectional regressions reported here. However, the R² from such tests remains a valid and widely used measure for goodness of fit.

overall low values of the adjusted R²'s are not relevant.²⁴ They simply reflect that the cross-section under study here is extremely challenging, which also results in all models having high HJ distances. The only relevant interpretation of the \mathbb{R}^{2} 's is as an indicator of the differences in fit between models. Finally, it must be noted that whereas the Fama-French three-factor model performs worse than the consumption-based models when judged by the HJ distance, this is not the case when judged by means of the adjusted R^2 . This is not necessarily surprising, because the weighting of the assets used in the computation of HJ distances and adjusted R²'s in cross sectional regressions is very different. Table IX attempts to provide some more intuition for why the consumption-based models do better than the three-factor Fama-French model when using the HJ distance. The HJ distance associated with a constant pricing kernel is 2.446 (not reported). This means that a constant pricing kernel is a very bad candidate pricing kernel in this case and that volatility in the pricing kernel will to some extent be rewarded (if those movements are correlated with changes in returns). Table IX reports the mean and the standard deviation of the candidate pricing kernels. While the standard deviation of the Fama-French kernel is not much higher than the standard deviation of the CAPM pricing kernel, the kernels associated with the two-factor consumption-based models are more variable.

5 Concluding Remarks

A number of recent papers have demonstrated that the presence of uninsurable idiosyncratic consumption risk is relevant to explain well-established puzzles in the asset-pricing literature, such as the equity premium puzzle and the riskfree rate puzzle. This paper shows that the presence of such risk is also useful to construct pricing factors that can explain the cross-section of asset returns. We investigate the performance of a pricing kernel linear in the first and the second moment of the cross-sectional distribution of consumption growth. We find that it is extremely important to address the presence of measurement error in consumption by constructing synthetic cohorts. Using the consumption factors based on synthetic cohorts, we find that the consumption-based pricing factors are almost always significantly estimated. However, whereas the first moment of the cross-sectional distribution is almost always estimated with the theoretically expected sign, the sign estimated for the second moment depends on the dataset. While the most significant finding is that consumption dispersion is a priced factor, consumption dispersion has to be negatively correlated with returns to help resolve the equity premium puzzle. We find that this is more likely to be the case when using data on total consumption (as opposed to nondurables and services consumption) and when using data on households that hold assets (as opposed to data on

 $^{^{24}}$ Reported R²'s are very low in comparison with other studies. For example, Lettau and Ludvigson (2000) report an adjusted R² of 0.77 for the Fama-French three-factor model in their sample, as opposed to 0.345 in our sample.

assetholders and non-assetholders). When using data on total consumption and assetholders only, the factor based on the cross-sectional variance of consumption growth is estimated significantly and with the sign suggested by theory in all cases, regardless of the method used to construct cohorts.

We evaluate the importance of this finding by comparing the pricing performance of the consumption-based factors with some well-established benchmarks, using HJ distances and adjusted R²'s from cross-sectional regressions as a yardstick. We find that the twofactor consumption-based kernels significantly outperform the CAPM over the sample period. Also, the performance of the two-factor consumption-based kernels compares favorably with that of the Fama-French three factor model. Finally, when estimating kernels that combine the CAPM or Fama-French factors with the consumption-based factors, the consumptionbased factors are still estimated significantly with the same signs. They therefore seem to contribute to cross-sectional pricing by capturing empirical patterns that are different from those present in alternative models of cross-sectional asset pricing.

The traditional view is that consumption-based models are not very helpful for crosssectional asset pricing. However, in a recent paper Lettau and Ludvigson (2000) demonstrate that conditional versions of consumption based models perform much better than unconditional versions. This paper provides further evidence that the empirical performance of consumption-based models is probably more satisfactory than is commonly thought. Given that these factors are suggested by theory within the context of a well-specified multiperiod model, they deserve to be given close attention. To build an even stronger case, two exercises related to the ones in this paper come to mind. First, the analysis in this paper is limited to unconditional models. Given the analysis in Lettau and Ludvigson (2000), an extension to conditional models seems worthwhile. Second, an extension of the analysis in this paper to pricing models that incorporate higher moments of the distribution of consumption growth may prove worthwhile.²⁵

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²⁵This analysis may be difficult, especially in the case of the cohort data. The reason is that the crosssection contains only limited information to estimate higher moments accurately.

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Table I

Summary Statistics for Asset Returns

This table presents means and standard deviations for the test asset returns from 1984 quarter 1 to 1995 quarter 4. The means and standard deviations of real returns on the twenty-five size and book-to-market portfolios of Fama and French (1993) are first presented. SZ1 through SZ5 stand for the five size quintiles (from small to large), while BM1 through BM5 stand for the five book-to-market equity quintiles (from low to high). Next, the real returns on government bonds (CRSP variable GBTRET), corporate bonds (CRSP variable CBTRET), and Treasury bills (T-Bills) are included.

	Panel A: Means										
	BM1	BM2	BM3	BM4	BM5						
SZ1	0.0086	0.0306	0.0305	0.0365	0.0358						
SZ2	0.0275	0.0346	0.0421	0.0420	0.0378						
SZ3	0.0337	0.0346	0.0349	0.0404	0.0451						
SZ4	0.0413	0.0358	0.0349	0.0387	0.0446						
SZ5	0.0403	0.0392	0.0352	0.0379	0.0445						
	GBTRET	CBTRET	T-Bill								
	0.0304	0.0311	0.0062								
	Pa	anel B: Stan	dard Dev	viations							
	BM1	BM2	BM3	BM4	BM5						
SZ1	0.1282	0.1141	0.1048	0.0996	0.1139						
SZ2	0.1142	0.1051	0.0931	0.0867	0.1074						
SZ3	0.1051	0.0898	0.0791	0.0794	0.0849						
SZ4	0.0958	0.0818	0.0839	0.0767	0.0867						
SZ5	0.0907	0.0810	0.0669	0.0714	0.0830						
	GBTRET	CBTRET	T-Bill								
		o o ((-									

Table II

Summary Statistics for Household Consumption Growth

This table presents descriptive statistics for household consumption growth and the level of household consumption in the four samples under investigation. It presents the first four moments, the minimum and the maximum. Panels A and B present descriptive statistics for the total sample consisting of 45 quarterly observations. Panels C and D present descriptive statistics on a quarter-by-quarter basis. To conserve space, in panels C and D we only present results for consumption growth, only for four (randomly selected) quarters and only for data on total consumption. NDS stands for Nondurable and Services Consumption, TOT for total consumption, AH denotes asset holders and ALL indicates that the sample includes all households.

Panel A: Individual Consumption Growth, All Quarters									
	# obs	mean	std	skew	exc. kurt	\min	\max		
NDS, ALL	83249	1.049	0.396	9.030	356.955	0.086	25.259		
NDS, AH	23467	1.051	0.407	8.896	312.446	0.101	20.237		
TOT, ALL	83222	1.135	0.708	4.936	52.054	0.025	20.034		
TOT, AH	23456	1.144	0.706	4.457	47.971	0.072	19.673		
Panel B: In	dividual	Consun	nption 1	Level, A	ll Quarters	(in \$ o	f 1984)		
Panel B: In	dividual	Consun	nption l	Level, A	ll Quarters	(in \$ o	f 1984)		
Panel B: In	$\frac{\text{dividual}}{\# \text{ obs}}$	Consun mean	nption l std	Level, A skew	ll Quarters exc. kurt	(in \$ o min	f 1984) max		
Panel B: In NDS, ALL	$\frac{\text{dividual}}{\# \text{ obs}}$ 83249	Consum mean 2298	nption l std 1385	Level, A skew 3.097	exc. kurt 29.781	(in \$ 0 min 31	$\frac{f 1984)}{\max}$ 43205		
Panel B: In NDS, ALL NDS, AH	dividual # obs 83249 23467	Consum mean 2298 2789	nption 1 std 1385 1643	Level, A skew 3.097 3.529	ll Quarters exc. kurt 29.781 36.850	(in \$ o min 31 161	$ \begin{array}{c} max \\ 43205 \\ 43205 \end{array} $		
Panel B: In NDS, ALL NDS, AH TOT, ALL	dividual # obs 83249 23467 83222	Consum mean 2298 2789 5290	std 1385 1643 4180	Level, A skew 3.097 3.529 3.479	ll Quarters exc. kurt 29.781 36.850 26.508	(in \$ 0 min 31 161 113	$ \begin{array}{r} \text{max} \\ 43205 \\ 43205 \\ 96734 \\ \end{array} $		
Panel B: In NDS, ALL NDS, AH TOT, ALL TOT, AH	dividual # obs 83249 23467 83222 23456	Consum mean 2298 2789 5290 6877	std 1385 1643 4180 4981	Level, A skew 3.097 3.529 3.479 3.349	ll Quarters exc. kurt 29.781 36.850 26.508 24.179	$\begin{array}{c} (in \$ o \\ min \\ 31 \\ 161 \\ 113 \\ 526 \end{array}$	$\begin{array}{c} \text{max} \\ 43205 \\ 43205 \\ 96734 \\ 96734 \end{array}$		

Panel A: Individual Consumption Growth, All Quarters

Panel C: Individual Consumption Growth, Individual Quarters Total Consumption, All Households

	# obs	mean	std	skew	exc. kurt	\min	max
1985, q2	1759	1.165	0.734	3.538	17.744	0.117	7.012
1988, q3	1793	1.191	0.807	4.146	26.688	0.150	10.083
1991, q1	1893	1.048	0.680	7.040	92.831	0.034	13.708
1993, q4	1919	1.117	0.672	4.352	30.488	0.140	7.682

Panel D: Individual Consumption Growth, Individual Quarters Total Consumption, Asset Holders

	# obs	mean	std	skew	exc. kurt	\min	max
1985, q2	528	1.203	0.791	2.931	12.027	0.117	7.012
1988, q3	481	1.236	0.826	4.022	24.774	0.234	8.750
1991, q1	499	1.033	0.721	6.355	61.850	0.189	9.890
1993, q4	544	1.088	0.582	3.036	14.493	0.184	5.169

Table III

Summary Statistics for Cohort Consumption Growth

This table presents descriptive statistics for cohort consumption growth in the four samples under investigation, for both methods of cohort construction. It presents the first four moments, the minimum and the maximum. It also presents the average cohort size, as well as the minimum and maximum cohort size. Descriptive statistics are presented for the total sample consisting of 45 quarterly observations. Descriptive statistics are also presented for the level of consumption. NDS stands for Nondurable and Services Consumption, TOT for total consumption, AH denotes asset holders and ALL indicates that the sample includes all households. Cohort construction type 2 means that consumption growth for cohort jis given by $cohcg_{2,j,t} = (1/N_{j,t}) \Pr_{\substack{i=1 \ i=1}}^{N_{j,t}} (cg_{i,t})$ where $cg_{i,t} = (c_{i,t}/c_{i,t-1})$, $c_{i,t}$ is the consumption of individual i at time t and $N_{j,t}$ is the number of observations on this cohort at time t. Cohort construction type 3 means that consumption growth for cohort k is given by $cohcg_{3,k,t} = (cohc_{k,t}/cohc_{k,t-1})$ where $cohc_{k,t} = (1/N_{k,t}) \Pr_{i=1}^{N_{k,t}} (c_{i,t})$.

Panel A: Cohort Consumption Growth, All Quarters Age Cohorts, Cohort Construction Type 2

	mean	std	skew	exc. kurt	\min	max	# obs	av.cs	min.cs	max.cs
NDS, ALL	1.049	0.077	0.632	2.655	0.838	1.593	1755	47.43	17	84
NDS, AH	1.050	0.132	2.282	23.479	0.667	2.800	1753	13.38	2	32
TOT, ALL	1.138	0.128	0.817	1.801	0.784	1.802	1755	47.42	17	84
TOT, AH	1.150	0.232	1.661	7.485	0.653	3.217	1753	13.38	2	32

Panel B: Cohort Consumption Growth, All Quarters Age Cohorts, Cohort Construction Type 3

	mean	std	skew	exc. kurt	\min	max	# obs	av.cs	min.cs	max.cs
NDS, ALL	0.999	0.079	0.019	0.164	0.769	1.355	1755	47.43	17	84
NDS, AH	1.001	0.128	0.405	1.408	0.602	1.737	1753	13.38	2	32
TOT, ALL	1.015	0.132	0.532	1.080	0.651	1.638	1755	47.42	17	84
TOT, AH	1.037	0.224	1.085	3.960	0.397	2.743	1753	13.38	2	32

Table III (Continued)

Panel C: Cohort Consumption Level, All Quarters (in \$ of 1984) Age Cohorts

	mean	std	skew	ex.kur.	\min	\max	# obs	av.cs	min.cs	max.cs
NDS, ALL	2288	378	0.197	-0.091	1254	3694	1755	47.43	17	84
NDS, AH	2722	601	0.441	1.098	810	6337	1753	13.38	2	32
TOT, ALL	5253	964	0.356	0.133	2739	9314	1755	47.42	17	84
TOT, AH	6722	1668	0.629	0.952	1785	15830	1753	13.38	2	32

Panel D: Cohort Consumption Growth, All Quarters Age-and-Education Cohorts, Cohort Construction Type 2

	mean	std	skew	exc. kurt	\min	\max	# obs	av.cs	$\min.cs$	max.cs
NDS, ALL	1.053	0.120	2.150	19.832	0.636	22.700	3510	23.71	1	64
NDS, AH	1.049	0.180	1.654	11.459	0.454	3.175	3484	6.73	1	23
TOT, ALL	1.139	0.195	1.842	10.760	0.497	3.372	3510	23.71	1	64
TOT, AH	1.152	0.361	3.279	23.591	0.303	5.302	3484	6.73	1	23

Panel E: Cohort Consumption Growth, All Quarters Age-and-Education Cohorts, Cohort Construction Type 3

	mean	std	skew	exc. kurt	\min	\max	# obs	av.cs	min.cs	max.cs
NDS, ALL	1.003	0.119	0.763	4.405	0.509	2.100	3510	23.71	1	64
NDS, AH	1.008	0.180	0.954	4.635	0.465	2.484	3484	6.73	1	23
TOT, ALL	1.025	0.198	1.426	8.488	0.322	3.272	3510	23.71	1	64
TOT, AH	1.061	0.361	3.310	26.104	0.268	5.302	3484	6.73	1	23

Panel F: Cohort Consumption Level, All Quarters (in \$ of 1984)

Age-and-Education Cohorts

	mean	std	skew	exc. kurt	\min	\max	# obs	av.cs	$\min.cs$	max.cs
NDS, ALL	2457	699	1.688	7.110	1001	9803	3510	23.71	1	64
NDS, AH	2757	852	1.434	6.169	586	10532	3484	6.73	1	23
TOT, ALL	5797	1987	1.968	10.586	2384	30413	3510	23.71	1	64
TOT, AH	6845	2547	2.305	19.161	1440	45815	3484	6.73	1	23

Table IV

Summary Statistics for Consumption-Based Pricing Factors

This table presents descriptive statistics for the three sets of consumption-based pricing factors. It presents the mean, maximum, minimum and standard deviation of each factor in the sample, which consists of 45 quarterly observations. The first set of factors is based on consumption data for individual households

$$mcg_{1,t} = (1/N) \bigotimes_{i=1}^{\aleph} (cg_{i,t}) \qquad vcg_{1,t} = (1/N) \bigotimes_{i=1}^{\aleph} (cg_{i,t} - mcg_{1,t})^2$$

where $cg_{i,t} = (c_{i,t}/c_{i,t-1})$, $c_{i,t}$ is the consumption of individual *i* at time *t* and *N* is the number of households in the cross-section. The second and third set of pricing factors are based on cohort data. The second set of factors is obtained by averaging over the consumption growth of the individuals in that cohort. For cohort *j*, $cohcg_{2,j,t} = (1/N_{j,t}) \overset{\mathsf{N}_{j,t}}{\underset{i=1}{\overset{\mathsf{N}_{j,t}}{\underset{i=1}{\overset{\mathsf{C}}{\underset{i=1}{\underset{i=1}{\atops}{\underset{i=1}{\atops}{\underset{i=1}{\atops}{\atops}}{\underset{i=1}{\atops}{\underset{i=1}{\atops}{\atops}{\underset{i=1}{\atops}{\atops}{\underset{i=1}{\atops}{\atops}{\atops}{\atops}{\atops}{\atops}}{\underset{i=1}{\atops}{\atops}}{\atops}}{$

$$mcg_{2,t} = (1/H) \overset{\mathsf{X}^{\mathsf{I}}}{\underset{j=1}{\overset{\mathsf{cohc}}{g_{2,j,t}}}} cohcg_{2,j,t} = (1/H) \overset{\mathsf{X}^{\mathsf{I}}}{\underset{j=1}{\overset{\mathsf{cohc}}{g_{2,j,t}}}} (cohcg_{2,j,t} - mcg_{2,t})^2.$$

For the second set of factors, consider the average consumption of a representative cohort k at time t, that is, $cohc_{k,t} = (1/N_{k,t}) \Pr_{i=1}^{N_{k,t}} (c_{i,t})$. Define $cohcg_{3,k,t} = (cohc_{k,t}/cohc_{k,t-1})$. The factors then are

$$mcg_{3,t} = (1/H) \overset{\mathsf{X}^{\mathsf{I}}}{\underset{\mathsf{k}=1}{\overset{\mathsf{cohc}}{g_{3,\mathsf{k},\mathsf{t}}}}} cohcg_{3,\mathsf{k},\mathsf{t}} = (1/H) \overset{\mathsf{X}^{\mathsf{I}}}{\underset{\mathsf{k}=1}{\overset{\mathsf{cohc}}{g_{3,\mathsf{k},\mathsf{t}}}}} cohcg_{3,\mathsf{k},\mathsf{t}} - mcg_{3,\mathsf{t}})^{2}.$$

Panel A: Nondurable and Services Consumption, All Households

Age Cohorts

	mcg_1	vcg_1	mcg_2	vcg_2	mcg_3	vcg_3
mean	1.0491	0.1598	1.0492	0.0040	0.9989	0.0043
min	0.9433	0.0879	0.9438	0.0011	0.8884	0.0019
max	1.1204	0.4239	1.1249	0.0143	1.0580	0.0184
std.dev.	0.0475	0.0774	0.0476	0.0028	0.0500	0.0025

Age-and-Education Cohorts

	mcg_1	vcg_1	mcg_2	vcg_2	mcg_3	vcg_3
mean	1.0491	0.1598	1.0523	0.0124	1.0025	0.0122
min	0.9433	0.0879	0.9371	0.0052	0.8933	0.0049
max	1.1204	0.04239	1.1213	0.0474	1.0718	0.0274
std.dev.	0.0475	0.0774	0.0498	0.0079	0.0514	0.0045

Panel B: Nondurable and Services Consumption, Asset Holders

Age Cohorts

	mcg_1	vcg_1	mcg_2	vcg_2	mcg_3	vcg_3
mean	1.0510	0.1642	1.0502	0.0158	1.0010	0.0147
min	0.9237	0.0821	0.9229	0.0061	0.8724	0.0058
max	1.1285	0.7067	1.1354	0.0878	1.0858	0.0676
std.dev.	0.0588	0.1184	0.0590	0.0163	0.0579	0.0092

Age-and-Education Cohorts

	mcg_1	vcg_1	mcg_2	vcg_2	mcg_3	vcg_3
mean	1.0510	0.1642	1.0497	0.0330	1.0078	0.0321
min	0.9237	0.0821	0.9169	0.0157	0.8742	0.0133
max	1.1285	0.7067	1.1360	0.1931	1.0972	0.1607
std.dev.	0.0588	0.1184	0.0600	0.0268	0.0598	0.0214

Panel C: Total Consumption, All Households

Age Cohorts

	mcg_1	vcg_1	mcg_2	vcg_2	mcg_3	vcg_3
mean	1.1355	0.5047	1.1385	0.0132	1.0143	0.0148
min	1.0063	0.2475	1.0034	0.0054	0.8923	0.0059
max	1.2173	0.8349	1.2166	0.0312	1.0911	0.0265
std.dev.	0.0608	0.1217	0.0624	0.0055	0.0582	0.0051

Age-and-Education Cohorts

	mcg_1	vcg_1	mcg_2	vcg_2	mcg_3	vcg_3
mean	1.1355	0.5047	1.1385	0.0352	1.0240	0.0368
\min	1.0063	0.2475	0.9974	0.0141	0.8938	0.0160
max	1.2173	0.8349	1.2223	0.0958	1.0990	0.0910
std.dev.	0.0608	0.1217	0.0638	0.0154	0.0595	0.0148

Panel D: Total Consumption, Asset Holders

Age Cohorts

	mcg_1	vcg_1	mcg_2	vcg_2	mcg_3	vcg_3
mean	1.1436	0.4925	1.1489	0.0521	1.0361	0.0499
min	0.9658	0.2385	0.9796	0.0217	0.8563	0.0193
max	1.2747	1.1243	1.2787	0.2047	1.1561	0.2162
std.dev.	0.0801	0.1569	0.0804	0.0341	0.0723	0.0311

Age-and-Education Cohorts

	mcg_1	vcg_1	mcg_2	vcg_2	mcg_3	vcg_3
mean	1.1436	0.4925	1.1504	0.1268	1.0599	0.1280
min	0.9658	0.2385	0.9858	0.0478	0.8812	0.0450
max	1.2747	1.1243	1.2773	0.3337	1.1842	0.2968
std.dev.	0.0801	0.1569	0.0817	0.0660	0.0755	0.0661

Table V

Testing for the Significance of Consumption-Based Factors

The following forms of the pricing kernel $M_{\rm t}$ are tested

$$M_{\rm t}(\beta) = \beta_{\rm 0} + \beta_{\rm 1} R_{\rm M,t}$$

$$M_{t}(\beta) = \beta_{0} + \beta_{1}mcg_{t} + \beta_{2}vcg_{t}$$
$$M_{t}(\beta) = \beta_{0} + \beta_{1}mcg_{t} + \beta_{2}vcg_{t} + \beta_{3}R_{M,t}$$

where $R_{M,t}$ is the return on the market portfolio, and mcg_t and vcg_t are the cross-sectional mean and variance of consumption growth. Our test assets consist of the twenty-five Fama-French size and book-to-market portfolios, the long term government bond, the corporate bond, and the T-bill. (See Section 3 for a description of the asset return data.) A standard GMM procedure is implemented for testing the moment conditions $E|M_t(\beta)R_{it}| = 1$, where $R_{\rm it}$ is the return on the *i*-th test asset. In the initial round, the HJ-distance measure is minimized. Then the iterated GMM estimates are obtained, i.e., at each round, the weighting matrix is updated using the estimates from the previous round, and the procedure is repeated until estimates converge. Reported in the table are the iterated estimates and the J test statistics that are based on the iterated estimates. In parentheses under the estimates are t-statistics and in parentheses under the J statistics are the p-values. Reported in panels A through D are tests using four different consumption data sets: (i) nondurable and services consumption for all households, (ii) nondurable and services consumption for asset holders, (iii) total consumption for all households, and (iv) total consumption for asset holders. The consumption factors are the three pairs based on consumption growth $(mcg_{i} \text{ and } vcg_{i},$ j = 1, 2, 3, defined in Table IV (or see Section 3).

row	constant	mcg_1	vcg_1	mcg_2	vcg_2	mcg_3	vcg_3	R_{M}	J-Test
				Age	Cohorts				
1 2 3	$\begin{array}{c} -2.38 \\ (-0.46) \\ 9.50 \\ (1.81) \\ 7.98 \\ (1.65) \end{array}$	5.94 (1.20)	-18.81 (-3.85)	-7.48 (-1.51)	-150.81 (-2.65)	-6.75 (-1.35)	-64.74 (-0.49)		$\begin{array}{c} 34.00 \\ (0.108) \\ 38.90 \\ (0.038) \\ 40.01 \\ (0.029) \end{array}$
4 5	$26.32 \\ (3.04) \\ 59.54 \\ (7.09)$	-16.54 (-2.27)	-7.74 (-2.81)	-41.55 (-5.62)	-433.30 (-4.86)			-6.13 (-1.82) -12.29 (-3.72)	$36.40 \\ (0.050) \\ 38.98 \\ (0.027)$
6	15.44 (2.87)					-4.98 (-0.98)	-830.64 (-5.26)	-6.46 (-3.27)	41.78 (0.014)

Panel A: Nondurable and Services Consumption, All Households

Age-and-Education Cohorts

7	-2.38	5.94	-18.81						34.00
	(-0.46)	(1.20)	(-3.85)						(0.108)
8	12.70			-10.34	-44.74				38.07
	(2.13)			(-1.85)	(-1.87)				(0.046)
9	5.89					-3.92	-71.82		39.50
	(1.20)					(-0.78)	(-1.74)		(0.033)
10	26.32	-16.54	-7.74					-6.13	36.40
	(3.04)	(-2.27)	(-2.81)					(-1.82)	(0.050)
11	39.74			-21.80	-49.71			-14.11	36.64
	(6.02)			(-4.28)	(-1.61)			(-3.65)	(0.048)
12	8.41					4.42	-177.52	-9.16	36.96
	(1.49)					(1.07)	(-2.69)	(-3.32)	(0.044)
13	6.06							-4.94	39.54
	(3.17)							(-2.72)	(0.043)

row	constant	mcg_1	vcg_1	mcg_2	vcg_2	mcg_3	vcg_3	R_{M}	J-Test
				Age (Cohorts				
1 2 3	$\begin{array}{c} 48.97 \\ (\ 4.70) \\ 7.09 \\ (\ 1.36) \\ 21.02 \\ (\ 6.40) \end{array}$	-38.86 (-3.99)	-41.58 (-4.42)	-4.81 (-0.95)	-72.53 (-2.27)	-23.34 (-7.04)	194.30 (7.72)		$\begin{array}{c} 30.55 \\ (0.204) \\ 38.07 \\ (0.046) \\ 42.73 \\ (0.015) \end{array}$
4 5 6	$\begin{array}{c} 44.53 \\ (\ 4.50) \\ 8.44 \\ (\ 1.38) \\ 26.88 \\ (\ 5.01) \end{array}$	-32.12 (-3.56)	-37.53 (-4.02)	-5.35 (-1.06)	-66.09 (-2.10)	-14.20 (-3.01)	-4.46 (-0.12)	$\begin{array}{c} -3.37 \\ (-0.81) \\ -0.85 \\ (-0.30) \\ -10.95 \\ (-3.93) \end{array}$	$\begin{array}{c} 31.81 \\ (0.132) \\ 38.36 \\ (0.032) \\ 40.02 \\ (0.021) \end{array}$

$\label{eq:and-Education} Age-and-Education \ Cohorts$

7	48.97	-38.86	-41.58						30.55
	(4.70)	(-3.99)	(-4.42)						(0.204)
8	-2.15			4.72	-52.89				37.73
	(-0.52)			(1.11)	(-2.92)				(0.049)
9	43.52					-49.11	267.82		31.33
	(5.99)					(-6.70)	(5.04)		(0.178)
10	44.53	-32.12	-37.53					-3.37	31.81
	(4.50)	(-3.56)	(-4.02)					(-0.81)	(0.132)
11	12.91			-3.54	-17.90			-7.32	39.36
	(2.00)			(-0.81)	(-0.96)			(-2.44)	(0.025)
12	43.24					-49.54	264.98	0.75	31.50
	(5.88)					(-6.65)	(4.92)	(0.31)	(0.140)
13	6.06							-4.94	39.54
	(3.17)							(-2.72)	(0.043)

Panel B: Nondurable and Services Consumption, All Assetholders

row	constant	mcg_1	vcg_1	mcg_2	vcg_2	mcg_3	vcg_3	R_{M}	J-Test
				Age (Cohorts				
1 2 3	$12.31 \\ (2.57) \\ 17.02 \\ (5.19) \\ 16.21 \\ (7.60)$	-10.22 (-2.22)	0.30 (0.21)	-16.14 (-5.57)	164.36 (5.55)	-20.67 (-8.43)	380.76 (8.09)		$\begin{array}{c} 41.87\\ (0.019)\\ 41.41\\ (0.021)\\ 38.79\\ (0.039) \end{array}$
4 5 6	34.81 (4.99) 20.81 (5.04) $30.04 (5.23)$	-11.00 (-2.63)	-1.07 (-0.44)	-12.12 (-5.52)	159.32 (4.54)	-12.76 (-3.67)	55.09 (120)	-19.84 (-5.80) -8.01 (-3.54) -16.15 (-4.92)	$37.95 \\ (0.035) \\ 40.26 \\ (0.020) \\ 37.95 \\ (0.035)$

Panel C: Total Consumption, All Households

Age-and-Education Cohorts

7	$12.31 \\ (2.57) \\ 9.93$	-10.22 (-2.22)	$\begin{array}{c} 0.30 \\ (\ 0.21) \end{array}$	-7 75	-5.85				$41.87 \\ (0.019) \\ 41.11$
0	(2.70)			(-2.43)	(-0.60)				(0.022)
9	$5.16^{'}$			· · ·	· · ·	-6.20	62.11		39.84
	(1.93)					(-2.24)	(3.20)		(0.030)
10	04.01	11.00	1 0 -					10.04	
10	34.81	-11.00	-1.07					-19.84	37.95
	(4.99)	(-2.63)	(-0.44)					(-5.80)	(0.035)
11	71.59			-24.42	-68.08			-38.63	33.14
	(6.93)			(-4.35)	(-2.80)			(-7.16)	(0.101)
12	34.54				. ,	-18.27	141.04	-18.56	33.29
	(4.38)					(-3.49)	(4.19)	(-4.47)	(0.098)
13	6.06							-4.94	39.54
	(3.17)							(-2.72)	(0.043)

row	constant	mcg_1	vcg_1	mcg_2	vcg_2	mcg_3	vcg_3	R_{M}	J-Test
				Age (Cohorts				
1	32.19 (4.02)	-26.13 (-3.69)	-0.41 (-0.30)						36.67 (0.062)
2	$36.65 \ (\ 5.39)$			-33.90 (-5.81)	$70.53 \\ (4.52)$				33.76 (0.113)
3	9.17 (3.17)					-9.33 (-3.40)	$30.41 \\ (\ 3.45)$		40.61 (0.025)
4	65.63	-23.94 (-5.96)	2.47					-36.77 (-7.58)	35.85 (0.057)
5	51.99 (8.11)	((-31.01 (-6.25)	41.48 (3.33)			(-16.59) (-3.43)	35.52 (0.061)
6	33.16 (5.14)			、	、	-30.26 (-5.97)	90.83 (4.79)	-5.23 (-1.64)	38.08 (0.034)

Panel D: Total Consumption, Asset Holders

Age-and-Education Cohorts

7 8 9	$32.19 \\ (4.02) \\ 31.68 \\ (5.06) \\ 31.18$	-26.13 (-3.69)	-0.41 (-0.30)	-28.85 (-5.27)	24.20 (5.24)	-31.45	27.54		$\begin{array}{c} 36.67 \\ (0.062) \\ 35.17 \\ (0.085) \\ 35.58 \end{array}$
-	(5.83)					(-6.26)	(6.40)		(0.078)
	((••=•)	(•••=•)		(01010)
10	65.63	-23.94	2.47					-36.77	35.85
	(8.20)	(-5.96)	(0.95)					(-7.58)	(0.057)
11	58.91			-42.10	21.67			-10.95	26.93
	(6.42)			(-5.45)	(3.93)			(-2.53)	(0.308)
12	38.76					-30.57	33.71	-8.45	36.23
	(5.38)					(-5.75)	(4.79)	(-2.72)	(0.052)
13	6.06							-4.94	39.54
	(3.17)							(-2.72)	0.043)

Table VI

Two Stage GMM and HJ-Distance

The following forms of the pricing kernel $M_{\rm t}$ are estimated

$$M_{\rm t}(\beta) = \beta_0 + \beta_1 R_{\rm M,t}$$

$$M_{t}(\beta) = \beta_{0} + \beta_{1}mcg_{t} + \beta_{2}vcg_{t}$$
$$M_{t}(\beta) = \beta_{0} + \beta_{1}mcg_{t} + \beta_{2}vcg_{t} + \beta_{3}R_{M,t}$$

where $R_{M,t}$ is the return on the market portfolio, and mcg_t and vcg_t are the cross-sectional mean and variance of consumption growth. Our test assets consist of the twenty-five Fama-French size and book-to-market portfolios, the long term government bond, the corporate bond, and the T-bill. (See Section 3 for a description of the asset return data.) A standard GMM procedure is implemented for testing the moment conditions $E[M_t(\beta)R_{it}] = 1$, where R_{it} is the return on the *i*-th test asset. Reported in panel A are the first stage GMM estimates which are the parameter values that minimize the HJ-distance measure. That is, the weighting matrix $W_{HJ} = \frac{1}{T} \prod_{t=1}^{T} R_t R'_t$, where R_t is the vector of returns on the test portfolios. Then the first stage GMM estimates are obtained using this weighting matrix. See Section 4 for more details. In parentheses under the estimates are *t*-statistics. In panel B are the second stage GMM estimates and the J test statistics are the *p*-values. This table is based on the data for the total consumption for asset holders. The consumption factors are the three pairs based on consumption growth (mcg_j and vcg_j , j = 1, 2, 3) derived from the data set of total consumption for asset holders, all defined in Table IV.

Table	VI	(Continued)
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row	$\operatorname{constant}$	mcg_1	vcg_1	mcg_2	vcg_2	mcg_3	vcg_3	R_{M}	HJ-d
				Age C	ohorts				
1	16.03	-14.56	3.34						2.33
2	(2.03) 17.96 (3.21)	(2.11)	(1.07)	-16.82	49.05				2.16
3	(0.21) 17.00 (2.41)			(0.00)	(2.11)	-18.72 (-2.39)	73.86 (2.08)		2.19
4	26.07 (3.57)	-16.08 (-3.22)	2.65 (0.84)					-7.74 (-1.74)	2.26
5	28.04 (3.28)	· · ·		-18.91 (-3.98)	48.36 (2.34)			-7.44 (-1.28)	2.10
6	28.67 (3.06)			、 ,	、 ,	-21.98 (-2.97)	$76.33 \\ (\ 2.16)$	-8.19 (-1.47)	2.11

Panel A: First Stage GMM Estimates and HJ-Distances

Age-and-Education Cohorts

7	16.03 (2.85)	-14.56 (-2.77)	3.34 (1.37)						2.33
8	14.76	()	()	-13.37	13.09				2.29
9	(2.17) 12.70 (2.67)			(2.10)	(2.01)	-12.97 (-2.76)	16.35 (2.52)		2.26
10	26.07 (3.57)	-16.08 (-3.22)	2.65 (0.84)					-7.74 (-1.74)	2.26
11	27.01 (3.52)		. ,	-16.28 (-3.19)	13.97 (2.37)			-8.77 (-2.11)	2.21
12	23.82 (3.56)			~ /	, , ,	-15.77 (-3.36)	16.64 (2.59)	-7.98 (-2.05)	2.19
13	6.77 (2.00)							-5.62 (-1.73)	2.41

row	$\operatorname{constant}$	mcg_1	vcg_1	mcg_2	vcg_2	mcg_3	vcg_3	R_{M}	J-Test
				Age (Cohorts				
1 2 3	$14.86 \\ (3.76) \\ 19.89 \\ (4.74) \\ 15.54 \\ (4.02)$	-13.04 (-3.61)	2.09 (1.68)	-18.58 (-5.09)	51.23 (5.96)	-16.79 (-4.38)	61.03 (4.57)		$\begin{array}{c} 42.24 \\ (0.017) \\ 41.30 \\ (0.021) \\ 40.41 \\ (0.026) \end{array}$
4 5 6	$26.12 \\ (6.50) \\ 31.12 \\ (6.84) \\ 27.44 \\ (4.73)$	-14.89 (-4.22)	1.66 (1.29)	-20.98 (-6.20)	49.04 (4.34)	-21.07 (-4.60)	68.33 (4.35)	-8.64 (-3.54) -8.12 (-2.76) -7.60 (-3.16)	$\begin{array}{c} 41.39 \\ (0.015) \\ 40.64 \\ (0.018) \\ 41.01 \\ (0.017) \end{array}$

Panel B: Second Stage GMM Estimates and J Tests

Age-and-Education Cohorts

7 8 9	$14.86 \\ (3.76) \\ 16.80 \\ (5.06) \\ 13.72$	-13.04 (-3.61)	2.09 (1.68)	-15.16 (-5.22)	$13.61 \\ (5.82)$	-13.95	16.74		$\begin{array}{c} 42.24 \\ (0.017) \\ 42.30 \\ (0.017) \\ 42.45 \end{array}$
	(5.09)					(-5.46)	(5.25)		(0.016)
10	26.12	-14.89	1.66					-8.64	41.39
	(6.50)	(-4.22)	(1.29)					(-3.54)	(0.015)
11	31.41			-19.36	13.37			-9.42	42.04
	(6.61)			(-6.29)	(4.06)			(-3.19)	(0.013)
12	24.74					-16.50	17.43	-8.17	42.27
	(6.42)					(-6.48)	(4.70)	(-3.37)	(0.012)
	·							·	
13	6.68							-5.53	39.56
	(3.62)							(-3.16)	(0.043)

Table VII

Testing for the Significance of Consumption Growth

The following forms of the pricing kernel $M_{\rm t}$ are tested

$$M_{\mathsf{t}}(\beta) = \beta_{\mathsf{0}} + \beta_{\mathsf{1}} m c g_{\mathsf{t}}$$

$$M_{t}(\beta) = \beta_{0} + \beta_{1}mcg_{t} + \beta_{2}R_{M,t} + \beta_{3}SMB_{t} + \beta_{4}HML_{t}$$

where SMB and HML are the size and book-to-market factors of Fama and French, and mcg_t is the cross-sectional mean of consumption growth. Our test assets consist of the twenty-five Fama-French size and book-to-market portfolios, the long term government bond, the corporate bond, and the T-bill. (See Section 3 for a description of the asset return data.) A standard GMM procedure is implemented for testing the moment conditions $E[M_t(\beta)R_{it}] = 1$, where R_{it} is the return on the *i*-th test asset. In the initial round, the HJ-distance measure is minimized. Then the iterated GMM estimates are obtained, i.e., at each round, the weighting matrix is updated using the estimates from the previous round, and the procedure is repeated until estimates converge. Reported in the table are the iterated estimates and the *J* test statistics that are based on the iterated estimates. In parentheses under the estimates are t-statistics and in parentheses under the *J* statistics are the *p*-values. The HJ distances are also included. The consumption factors (mcg_j , j = 2, 3) are constructed with the age cohorts and age-education cohorts, respectively, derived from the data set of total consumption for asset holders. All the consumption factors are defined in Table IV.

row	const.	mcg_1	mcg_2	mcg_3	R_{M}	SMB	HML	J-Test	HJ-d
				Age (Cohorts				
1	34.31 (4.63)	-28.14 (-4.46)						36.68 (0.080)	2.36
2	15.83 (2.85)	~ /	-12.56 (-2.65)					40.21 (0.037)	2.39
3	6.80 (1.97)		× ,	-5.62 (-1.71)				40.37 (0.036)	2.42
4	76.22 (7.19)	-30.41 (-6.06)			-38.32 (-4.43)	-14.10 (-2.18)	-23.70 (-2.90)	31.17 (0.119)	2.18
5	67.12 (6.15)		-19.46 (-4.29)		-41.34 (-5.71)	-5.02 (-1.05)	-33.41 (-5.55)	28.60 (0.194)	2.22
6	58.82 (6.23)		、	-15.48 (-3.49)	-39.34 (-6.33)	0.28 (0.07)	-31.60 (-6.73)	28.59 (0.194)	2.29

Age-and-Education Cohorts

7	34.31	-28.14						36.68	2.36
	(4.63)	(-4.46)						(0.080)	
8	10.00		-7.75					39.85	2.38
	(2.86)		(-2.60)					(0.040)	
9	7.48			-6.13				39.75	2.41
	(2.42)			(-2.14)				(0.041)	
10	76.22	-30.41			-38.32	-14.10	-23.70	31.17	2.18
	(7.19)	(-6.06)			(-4.43)	(-2.18)	(-2.90)	(0.119)	
11	68.40		-34.34		-26.67	-24.09	-22.12	28.99	2.21
	(6.49)		(-5.44)		(-3.33)	(-3.10)	(-3.40)	(0.181)	
12	103.08			-32.79	-63.44	-4.28	-47.90	26.05	2.27
	(8.93)			(-5.98)	(-7.12)	(-0.67)	(-7.75)	(0.299)	

Table VIII

Testing for Significance of Consumption-Based Factors in the Presence of the Size and Book-to-Market Factors

The following forms of the pricing kernel $M_{\rm t}$ are tested

$$M_{t}(\beta) = \beta_{0} + \beta_{1} SMB_{t} + \beta_{2} HML_{t}$$
$$M_{t}(\beta) = \beta_{0} + \beta_{1} R_{M,t} + \beta_{2} SMB_{t} + \beta_{3} HML_{t}$$
$$M_{t}(\beta) = \beta_{0} + \beta_{1} mcg_{t} + \beta_{2} vcg_{t} + \beta_{3} SMB_{t} + \beta_{4} HML_{t}$$
$$M_{t}(\beta) = \beta_{0} + \beta_{1} mcg_{t} + \beta_{2} vcg_{t} + \beta_{3} R_{M,t} + \beta_{4} SMB_{t} + \beta_{5} HML_{t}$$

where SMB and HML are the size and book-to-market factors of Fama and French, mcg_t and vcg_t are cross-sectional mean and variance of consumption growth. Our test assets consist of the twenty-five Fama-French size and book-to-market portfolios, the long term government bond, the corporate bond, and the T-bill. (See Section 3 for a description of the asset return data.) A standard GMM procedure is implemented for testing the moment conditions $E[M_t(\beta)R_{it}] = 1$, where R_{it} is the return on the *i*-th test asset. In the initial round, the HJ-distance measure is minimized. Then the iterated GMM estimates are obtained, i.e., at each round, the weighting matrix is updated using the estimates from the previous round, and the procedure is repeated until estimates converge. Reported in the table are the iterated estimates and the J test statistics that are based on the iterated estimates. In parentheses under the estimates are *t*-statistics and in parentheses under the J statistics are the *p*-values. The HJ distances are also included. The factors are constructed with the age cohorts and age-education cohorts, respectively, derived from the data set of total consumption for asset holders. The consumption factors are the two pairs based on consumption growth (mcg_j and vcg_i , j = 2, 3). These factors are defined in Table IV.

const.	mcg_2	vcg_2	mcg_3	vcg_3	R_{M}	SMB	HML	J-Test	HJ-d
1.03 (20.09)						2.50 (0.79)	-3.73 (-1.49)	38.27 (0.043)	2.43
20.28 (7.97)					-17.92 (-7.42)	$49.98 \\ (9.04)$	-20.99 (-4.45)	31.45 (0.141)	2.35
				Age Co	ohorts				
50.40 (7.75)	-45.96 (-8.40)	67.85 (3.30)				-34.30 (-5.34)	-10.52 (-1.76)	20.15 (0.633)	2.15
$23.15 \\ (4.78)$	、 ,	· · ·	-26.59 (-5.03)	$122.60 \\ (\ 4.73)$		33.59 (4.06)	54.36 (7.92)	30.14 (0.145)	2.18
68.96 (6.45)	-29.97 (-4.38)	28.77 (1.79)			-33.15 (-5.29)	8.12 (0.96)	-34.32 (-4.96)	27.65 (0.188)	2.02
80.73 (7.65)	、 <i>,</i>	、 <i>,</i>	-36.45 (-4.95)	$78.42 \\ (\ 2.54)$	-43.47 (-6.52)	$ \begin{array}{c} 12.36\\(2.03)\end{array} $	-33.90 (-6.07)	29.13 (0.141)	2.04
			Age-a	nd-Educa	ation Coł	norts			
42.21	-38.13	23.26				-27.08	-4.10	27.69	2.26
(5.76)	(-6.14)	(4.34)	20.02	10.97		(-4.10)	(-0.87)	(0.228)	0.04
(5.26)			-29.83 (-5.64)	(4.31)		(-3.07)	(1.00)	(0.067)	2.24
75.72	-37.70	14.02			-31.26	-5.69	-32.65	24.43 (0.325)	2.05
72.31	(0.00)	(2.11)	-41.88	24.32	-28.53	-15.38	-20.54	(0.025) 28.56	2.07

(3.49) (-3.92) (-2.33) (-2.89)

(0.158)

(-5.89)

(6.70)

Table IX

Descriptive Statistics and Goodness-of-Fit Measures

Descriptive statistics of several factor models are presented in this table. For each model, we report the mean and standard deviation of the stochastic discount factor (SDF), the HJ distance, and the adjusted R^2 of the cross-sectional regression. The SDFs are evaluated using the parameter estimates that minimize the HJ-distance measure. The consumption factors are constructed with the age cohorts and age-education cohorts, respectively, derived from the data set of total consumption for asset holders. The consumption factors are the two pairs based on consumption growth (mcg_j and vcg_j , j = 2, 3). These factors are defined in Table IV.

The	Market Factor	$r(R_{\sf M})$		Fama-French Three Factors				
mean SDF 0.995	mean SDF stddev SDF HJ-d \bar{R}^2 0.995 0.419 2.411 0.003		mean SDF 0.995	stddev SDF 0.701	HJ-d 2.349	\bar{R}^2 0.345		
			Age C	ohorts				
	mcg_2				mcg_2 and vcg	12		
mean SDF 0.996	stddev SDF 0.693	HJ-d 2.390	\bar{R}^2 0.002	mean SDF 0.996	stddev SDF 1.421	HJ-d 2.166	\bar{R}^2 0.167	
	mcg_3				mcg_3 and vcg	13		
mean SDF 0.995	stddev SDF 0.471	HJ-d 2.421	$\frac{\bar{R}^2}{0.024}$	mean SDF 0.995	stddev SDF 1.408	HJ-d 2.193	\bar{R}^2 0.191	
		Age-a	and-Educ	ation Cohorts				
	mcg_2	0			mcg_2 and vcg	12		
mean SDF 0.996	stddev SDF 0.755	HJ-d 2.378	\bar{R}^2 0.021	mean SDF 0.996	stddev SDF 1.042	HJ-d 2.292	\bar{R}^2 0.126	
	mcg_3				mcg_3 and vcg	13		
mean SDF 0.995	stddev SDF 0.583	HJ-d 2.407	\bar{R}^2 0.050	mean SDF 0.995	stddev SDF 1.142	HJ-d 2.263	\bar{R}^2 0.086	



Figure1: Cross Sectional Distribution of Individual Consumption Growth

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